Workers' Compensation Claims Administration Services



Administered by:



1041 Red Ventures Drive Suite 100 Fort Mill, SC 29707

May 16, 2018



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 Statement of Intent



Beaufort County School District

Solicitation Number:

18-025

Date Printed:

May 1, 2018

Date Issued:

May 1, 2018

Procurement Officer:

Sandi Amsler, CPPB

Phone:

843-322-2349

Email:

Sandi.Amsler@beaufort.k12.sc.us

Request for Proposals (RFP)

DESCRIPTION:

Workers' Compensation Claims Administration Services

SUBMIT OFFER BY (Opening Date & Time): May 17, 2018; 2:00 PM EDST

QUESTIONS MUST BE RECEIVED BY:

March 10, 2018

NUMBER OF COPIES TO BE SUBMITTED: Six (6) Original Signed Copies

Two (2) CD versions - One (1) Redacted

Offers must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior.

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

MAILING ADDRESS:

PHYSICAL ADDRESS:

Beaufort County School District

Procurement Office

P.O. Drawer 309 Beaufort, SC 29901-0309

Beaufort County School District Procurement Office

2900 Mink Point Blvd

Beaufort, SC 29902

001	mmn	DATOR	TYDE.
CON	IFEK	ENCE	TYPE:

LOCATION:

DATE & TIME:

AWARDS & AMENDMENTS:

Award will be posted at the Physical Address stated above on or after May 23, 2018. The award, this solicitation, and any amendments will be posted at the following web address: http://beaufortschools.net.

You must submit a signed copy of this form with Your Offer. By submitting a proposal or bid, you agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of ninety (90) calendar days after the Opening Date.

NAME OF OFFEROR:

(Full legal name of business submitting the offer)

ENTITY TYPE:

Brentwood Services Administrators, Inc.

Corporation

AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above) Vice President

PRINTED NAME Randy Chapman

TITLE

Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror above. An offer may be submitted by only one legal entity. The entity named as the Offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

PAGE TWO

(Return Page Two with Your Offer)

(Keturn rage	e I wo with Tour Offer)		
HOME OFFICE ADDRESS (Address for Offeror's home office/ Principal place of business):	NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent):		
Brentwood Services Administrators, Inc.	Brentwood Services Administators, Inc.		
104 Continental Place	P. O. Box 16301		
Suite 200	Greenville, SC 29606		
Brentwood, TN 37027	Attn: Randy Chapman		
PHONE NUMBER: (864) 608-3018			
EMAIL ADDRESS: randy.chapman@bwood.com			
PAYMENT ADDRESS (Address to which payments will be sent):	ORDER ADDRESS (Address to which all purchase orders will be sent):		
Brentwood Services Admin	Randy Chapman		
104 Continental Place	PO Box 16301		
Brentwood, TN 37027	Greenville, SC 29606		
Payment Address Same as Home Office Address	Payment Address Same as Home Office Address		
Payment Address Same as Home Notice Address	Payment Address Same as Notice Address		
(check one only)	(check one only)		
ACKNOWLEDGEMENT OF Amendment Number AMENDMENTS:	er Amendment Issue Date		
Addendums 1, 2,	3, 4 May 4, 8, 9, 14, 2018		
Addendums 1, 2,	5, 4 Iviay 4, 0, 9, 14, 2010		
Offeror acknowledges			
receipt of amendments by indicating amendment number			
and its date of issue.			
MINORITY PARTICIPATION- Are you a Minority l	Rusiness Enterprise: Ves No		
If yes, please include a copy of your certification.	Dusiness Enterprise. Tes [] TV [
1 11 yes, preuse merade a copy or your continuation			



May 16, 2018

Sandi Amsler, CPPB Procurement Coordinator Beaufort County School District 2900 Mink Point Blvd Beaufort, SC 29902

RE: Workers' Compensation Claims Administration Services

Dear Ms. Amsler,

Thank you for allowing Brentwood Services Administrators (Brentwood) to present our proposal for claims administration services. Brentwood specializes in providing services to employers choosing to self-insure workers' compensation risks. We maintain a full-service staff of professionals in South Carolina providing claims management, loss control and client services. The staff is experienced, stable and service oriented.

As your Account Manager, I'll pledge to provide proactive, personal and forward-thinking service. I've managed self-insured school districts for over 25 years.

Brentwood has become a leading provider of risk management services to self-insured employers and continues to flourish. Our employee-owners are driven by a commitment of excellence and motivated by client satisfaction. Since 1990, we've grown from three employees in one office to more than 250 employees in ten states. Brentwood has experienced tremendous success and growth and provides services to large employers including:

- ➤ Waffle House, Eastman Chemical Company, Terminix Service, Uber and Wellstar Health System.
- ➤ Brentwood also provides services to 54 public entities including Buncombe County, Greater Greenville Sanitation and 41 public school districts like Gwinnett, DeKalb, Fulton, Columbia, GA.

Integrating claims, loss control and risk management services has remained a primary focus. This integration of services has been instrumental in assisting clients to improve risk management efforts and experience dramatic savings. We'll provide proactive, local service backed by the resources of a national firm.

Brentwood has unique qualifications to serve the Beaufort County School District that include:

- 1) Dedicated, experienced and stable service team with an average experience level of over 20 years in the industry and 9 years with Brentwood
- 2) Longstanding relationship, volume and the confidence of numerous excess carriers including Safety National, Midwest Employers and NYMAGIC
- 3) Recent experience successfully converting claims data from 14 other service providers including your current platform
- 4) Proven and documented medical savings experience 65% net savings in South Carolina during 2017.
- 5) Extensive RMIS reporting capabilities with advanced analytics and ease of access and retrieval
- 6) Willingness and ability to adhere to your "Special Claims Handling Instructions", understanding that it's always *your* program

Please let us know if you have questions or need additional information. We appreciate your consideration and look forward to personally discussing this proposal and how Brentwood can best be of service.

Sincerely,

Randy Chapman
Vice President
Brentwood Services Administrators
P. O. Box 16301
Greenville, SC 29606
Toll Free: 877.296.6378
Direct: 864.608.3018

randy.chapman@bwood.com

Executive Summary

Celebrating 28 years of excellence, Brentwood Services Administrators, Inc. (Brentwood) has earned a reputation for providing unequaled service anchored by the personal commitment of each of our 250 employee-owners. As with any true partnership our performance is measured by the success of our clients. Our company's continued growth is the direct result of our passion, enthusiasm and accountability for client satisfaction.

Brentwood was founded in 1990 and is privately owned by Dick and Vicki Hammer. In 1997, the company was converted to an Employee Stock Ownership Plan (ESOP). Under this plan, the employees have now obtained 49.5% ownership. The creation of the ESOP elevated the vested interest of each employee to ensure superior service and the understanding that the continued growth of the company is driven by the success of our clients.

Services to South Carolina clients are coordinated by the Carolinas office which has operated since 1993. Of the company's approximate 15,000 open workers' compensation claims, this division handles about 4,000. Several field representatives report to this office which has been managed by Mark Weaver for over 10 years. No adjuster turnover has occurred in over 6 years. IT and accounting support services are provided by the corporate headquarters in Brentwood, TN. Beaufort County School District's proposed Account Manager, Randy Chapman, has 25 years of experience with school districts and began his career providing loss control and client services. Randy provides service from Greenville, SC and spends much of his time with clients. He is available for frequent personal meetings with the Risk Management department, broker or other representatives.

Brentwood serves a diverse clientele which includes 54 public entities, 41 of which are school districts. One similarity is they all take risk. Serving self-insureds, Brentwood understands that clients seek control of their programs. Each is different and designed to the individual client's specifications and needs. We simply act as a catalyst for minimizing costs, always exploring alternatives and recommending changes as appropriate.

Prior to contract inception a series of set up meetings are scheduled; ideally at least 60 days in advance. All program components are discussed and client instructions are documented in special handling instructions, "SHI's". This document is distributed to the various departments within Brentwood and revised over time as necessary. The Account Manager, Claims Manager and adjusters each take active roles to ensure instructions are followed.

The Instructions and Scope of Work/Specifications outlined in the RFP contain components of Brentwood's Claims Standards and/or elements of many client "SHI's". Brentwood is prepared to comply with or exceed the services/standards listed as detailed in the sections that follow. Brentwood standards and procedures are further detailed in an annual SSAE — 16 Audit which is available upon request.

ATTACHMENT A

CLAIMS ADMINISTRATION QUESTIONS AND COMMENTS

1) SERVICING OFFICES AND PERSONNEL

A. Office Locations

• Please indicate your proposed handling location(s). Provide a list and description (number of personnel, experience levels, etc.) of your servicing office or offices.

Mark Weaver Brentwood Services 1041 Red Ventures Drive, Suite 100 Fort Mill, SC29707 877-296-6378 Randy Chapman Brentwood Services P. O. Box 16301 Greenville, SC 864-608-3018

Please refer to "Dedicated Service Team" which follows this section.

B. Caseloads of Adjusting Personnel

Identify the maximum caseload assignment for adjusters handling the following types of claims:

- Workers' compensation medical only claims 250 maximum
- Workers' compensation indemnity claims 150 maximum

Brentwood limits indemnity adjuster caseloads to 150 claims and medical only caseloads to 250 cases.

While the maximum caseload for our indemnity adjusting staff is 150 claims, approximately 30 to 40 of these cases are typically medical only claims, leaving each adjuster with an average of 110 to 120 indemnity claims. Each experienced adjuster is also supported with a claims assistant and clerical staff. These caseload levels are as little as one-half of companies in our industry and ensure that BCSD will receive responsive, proactive claims management service.

C. Account Management

TPA will assign an account coordinator/account manager to the program who will serve as the single point of contact for all communication, including, but not limited to, the following:

• Overall development, implementation and monitoring of the service delivery.

- Monitoring the claim service and quality assurance compliance.
- Addressing questions, issues, concerns and requests relating to the program.
- Communicating special account instructions to the claim service offices.
- Working with the carrier(s), as required.
- Coordination of periodic meetings, claim file reviews/audits and renewal activities.
- Information System issues.

Resumes of proposed account coordinators/account managers, including length of service with TPA, shall be included in your response.

Randy Chapman will serve as account manager and has worked with self-insured school districts in SC for over 25 years. Please see service team.

D. File Retention

Provide your standard procedures for claim file destruction.

Hard copy files, if any, will be stored for at least 7 years after closure. Electronic files are kept indefinitely. Individual clients can dictate policy in this regard.

2) COMMUNICATION AND COORDINATION

BEAUFORT COUNTY SCHOOL DISTRICT expects the highest degree of competence and professionalism in the handling of its claims. The minimum acceptable standards for technical claims administration are outlined below and in Section 7.2.11 of the Request for Proposal.

BEAUFORT COUNTY SCHOOL DISTRICT is actively involved in the management of its claims, and requires timely communication and coordination efforts on the part of the TPA. BEAUFORT COUNTY SCHOOL DISTRICT expects TPA to obtain and communicate information that will allow for thorough and timely evaluation of the exposure presented. Where BEAUFORT COUNTY SCHOOL DISTRICT is not liable for payment, claims will be resisted and costs controlled accordingly. Where payment is owed, BEAUFORT COUNTY SCHOOL DISTRICT expects timely distribution of funds by TPA.

A. Claim Reporting

Please discuss internet, e-mail and telephone claim reporting options.

BCSD can report claims via e-mail, internet portal or telephonically depending on preference.

B. Settlement Authority

The selected TPA will have workers' compensation lump sum settlement authority to \$5,000. BEAUFORT COUNTY SCHOOL DISTRICT authorization is required for proposed settlements of more than \$5,000 (TPA will have authority to pay statutory workers' compensation benefits). When TPA feels that a settlement is warranted, TPA will provide BEAUFORT COUNTY SCHOOL DISTRICT with a written (email is acceptable) evaluation and recommendations for settlement. TPA's settlement evaluation and recommendations will be provided at least 10 days prior to any critical dates that may impact the settlement, such as trials, hearings, mediation conferences, statutory time periods, time limit demands, etc.

Brentwood typically only settles claims after consultation with the employer and/or their representative. The specifications above would be incorporated into BCSD's special handling instructions.

C. Claim Review Meetings

TPA agrees to provide for, and participate in a minimum of two formal claim review meetings for each year that its service contract is in place. Please plan on reviewing indemnity claims each review. The threshold may vary. Claims currently subject to review are open claims with an incurred value of \$5,000 or greater, plus any additional claims that BEAUFORT COUNTY SCHOOL DISTRICT may elect to add to the review process, at its discretion. Meetings will be held at either Beaufort County School District, at a TPA servicing office, or other location selected by BEAUFORT COUNTY SCHOOL DISTRICT. Protocol surrounding the claim review meetings will be as follows:

BEAUFORT COUNTY SCHOOL DISTRICT, or its designated representative, will provide 30 days advance notice to TPA requesting scheduling of a claim review meeting. TPA will coordinate meeting date(s) with planned attendees, and confirm meeting date(s) and location.

TPA will prepare written summary/status reports on each claim that will be subject to review, and will provide copies of such reports to BEAUFORT COUNTY SCHOOL DISTRICT, and broker, a minimum of five (5) business days prior to the review meeting.

TPA attendees at the meeting will include all handling adjusters, with local adjusters attending in person and others attending via telephone. Each claim will be presented by the handling adjuster, or supervisor, for discussion surrounding status, reserve accuracy and disposition strategy.

Attach a specimen copy of your proposed status/summary report to be used for claim review meetings, and indicate willingness to allow a customized report format.

Brentwood is very accustomed to claim reviews and conducts them frequently with many other clients as requested. Typically, we require all designated indemnity adjusters for the client to attend along with relevant supervisors and the account manager. This is dependent on the size of the client and number of outstanding claims, but some clients want to review all outstanding claims, and some may only review claims over a certain dollar threshold. We normally provide a report for each claim to be discussed that details when and where the injury occurred, the facts of the case, medical treatment, and plan for future handling. This is an opportunity to work together with the client to determine the desired strategy, adjust reserves, discuss defense or settlement, etc.

A sample captioned report is attached and can be customized for BCSD and their broker.

D. Claim File Audits

BEAUFORT COUNTY SCHOOL DISTRICT retains the right to conduct a physical audit of any BEAUFORT COUNTY SCHOOL DISTRICT claim files being handled by the TPA in order to determine compliance with minimum performance standards and practices. Audits will be conducted on an "as needed" basis. BEAUFORT COUNTY SCHOOL DISTRICT will provide the TPA with 30 days advance notice of intent to exercise its right to conduct a physical audit.

Brentwood is accustomed to routine audits and welcomes input into the processes in place. These supplement audits which are currently performed by excess carriers, Brentwood's internal staff as well as the SSAE-16 audit which is performed annually and available upon request.

BEAUFORT COUNTY SCHOOL DISTRICT CLAIM STATUS REPORT

Date Prepared: 4/20/18

Claimant: Martin Goble

Date of Loss: 11/26/14

Adjuster: Beverly Fletcher

Occupation: Maintenance Date of Birth: 4/4/68

Claim #: 11391061-01

Current Age: 50

AWW: 712.02

Location: Beaufort Middle

Comp. Rate: 474.70

Excess SIR Level \$600,000

Claim Reserves

Indemnity
Medical
Case
Management
Expense/Legal

Paid to Date	Future Reserves	Total Incurred
\$47,074.14	\$0.00	\$47,074.14
\$33,099.35	\$40,668.94	\$73,074.14
\$0.00	\$0.00	\$0.00
\$3,443.87	\$3922.86	\$7,366.73
\$83,617.36	\$44,591.80	\$128,209.16

<u>Description of Accident</u> - The employee was lifting a chemical product from the maintenance when it had significant resistance and finally coming loose causing significant pain in his shoulder.

Nature of Injury – the injured worker was initially seen at Doctor's care then transferred to orthopedist, Dr South, for SLAP tear. He has undergone SLAP repair on 4/7/15. A second surgery for Right arm cubital tunnel syndrome was also performed. Physical therapy as prescribed and once this was completed, an FCE was done. He was assigned a PPD of 11% to the upper extremity and FCE placed him in a medium category with lifting below waist 50 lbs.

The injured worker ultimately was awarded 22% to the right shoulder and 3% to the arm by the commission and PPD was paid. The claim was closed with the commission.

The injured worker called in January 2018 indicating that he is having some of the same pain with his arm and requested to return to the physician. No new injury per the injured worker. HE was seen by Dr South on 1/25/18. A steroid shot was ordered. He returned on 2/22/18 at which time an MRI was ordered. Surgery was ordered for a bone sparing with a tonier device implant (shoulder replacement). This will be an outpatient surgery.

Surgery date is currently pending.

Action Plan

Monitor medical until the injured worker is released at MMI.

Review additional PPD that will be assigned due to shoulder replacement.

FCE will likely need to be repeated due to additional surgery.

Once FCE is done and any additional restrictions assigned, determine if BCSD will be able to continue to accommodate.

If able to accommodate, pay additional PPD at informal conference.

If not able to accommodate, will review for clincher. The injured worker will be due lifetime medicals due to shoulder replacement. If we settle the claim, we may only be able to settle the Indemnity portion of the claim.

Reserves

Indemnity reserves will need to be increased for lost time due to additional surgery. *Will increase Indemnity to cover 12 wks TTD at this time.

12 wks @ \$474.70= \$5696.40

*Will also need to review for increase in reserves based upon additional PPD assigned due to shoulder replacement. This will be reviewed once we are able to determine how the injured worker is going to progress and when he is closer to MMI.

The claim standards that follow contain the major components of Brentwood's policies and are based on Bests Claims Practices. Individual client procedures can vary based on initial set-up instructions, Client Profile and Special Handling Instructions (SHI's)

CLAIM HANDLING STANDARDS

Brentwood Services Administrators Inc.

- Claim Assignments
 - O All new claims are given to the supervisor for assignment to the adjuster
 - O Specific instructions are given to the adjusters
- 3-Point 24 Hour Contact on ALL claims
 - Employer/Supervisor
 - Injured Worker
 - O Physician
- Recorded Statements are <u>required</u> on the following claims:
 - O Lost time back, knee and shoulder claims
 - Amputations
 - Heart Attack/Stroke
 - O Burns over 33% of body
 - Where subrogation exists
 - Questionable compensability
 - O When the supervisor deems it is necessary
 - O As client SHI's dictate
- Diaries
 - O An initial 24-hour contact is set for the adjuster and 30 day diary for the supervisor
 - O Adjuster diaries should be set for no longer then every 2 weeks for the adjuster and every 30 days for the supervisor.
 - O Every claim; Medical Only and Lost Time will be reviewed by the supervisor every 30-60 days.

Medical Bills

- O Medical Bills are sent to CareWorks by the provider
- O Medical Bills are reviewed and approved by the adjusters daily in the Zebra System

Reserves

- O Files will be reserved within 15 days of assignment
- O Reserves on the file will be adjusted immediately as the facts of the claim change
- O Reserves will be reviewed by the adjuster at least every 30 days to make sure the file is reserved for the exposure. The reserves will also be reviewed at each Supervisory diary.
- O A reserve analysis will be posted in the file

Subrogation

- O Subrogation will be addressed on all files
- O If there is subrogation:
 - A recorded statement will be secured
 - The at-fault party/insurance company will be placed on notice in writing
 - A subrogation plan will be completed
 - The adjuster/supervisor will continue to follow up until the subrogation monies are received.

Excess

- All claims will be reported to excess according to the Excess Carrier Reporting requirement
- O All requests for reimbursement will be submitted timely in compliance with the Excess Carrier Guidelines and specific account requirements.

Litigation

- O When a hearing request is received, the adjuster will contact the requesting attorney to identify the issues
- O If unable to resolve the issues, the adjuster will assign to a defense attorney
- O The adjuster will provide direction to the attorney throughout the litigation process and will not abandon the file to the attorney.

Closing Files

- O Files will be closed as soon as the injured worker is released from care and the majority of the bills are paid.
- O A closure letter will be sent to the client when the file is closed.

ATTACHMENT B

MEDICAL COST CONTAINMENT QUESTIONS AND COMMENTS

1) WORKERS' COMPENSATION MEDICAL MANAGEMENT AND COST CONTAINMENT

BEAUFORT COUNTY SCHOOL DISTRICT requires proficient management of medical treatment and costs associated with its workers' compensation claims. BEAUFORT COUNTY SCHOOL DISTRICT expects proactive management on the part of TPA in order to avoid unnecessary medical treatment and expedite injured worker return to work. BEAUFORT COUNTY SCHOOL DISTRICT requires prudent and effective use of medical cost containment services, to include maximizing the return on investment for costs associated with such services. All services associated with this Section, along with corresponding pricing, should be identified in ATTACHMENT D – PRICING AND COMMENTS.

A. Medical Bill Review/Audit

TPA will be responsible for review and audit of all medical bills for causal relationship, necessity of treatment, reasonableness of charge, and compliance with any applicable statutory and/or regulatory requirements. To the extent that TPA will perform any of such services through the use of a vendor or outside contractor(s), identify such vendor(s) and/or outside contractor(s), to include any affiliation with your company. Any vendor(s) or independent contractor(s) utilized for these services must be approved by BEAUFORT COUNTY SCHOOL DISTRICT.

Describe your process for medical bill review, including hospital bill review.

Quoted service fees for medical bill review services will apply for the life of the claims under contract. TPA agrees there will be no charge for duplicate, send backs, re-submissions of medical bills.

Brentwood utilizes the CareWorks network which accesses 80 networks nationally. In South Carolina these include Coventry/Aetna, Prime Health, Align Physical Therapy, CareSys, Carlisle Medical, myMatrixx, First Health, Multiplan, One Call Medical, Novanet, Procura, Russell Implied and Russell Reimbursements and Three Rivers Provider Network.

Net savings in South Carolina during calendar 2017 were 67%. A savings report follows this section.

2. MEDICAL CASE MANAGEMENT

Describe your company's philosophy, approach and process with respect to early intervention ("EIP"), telephonic case management ("TCM") and field case management ("FCM"), along with any other activities utilized to manage the medical component of workers' compensation claims. This should include, but is not limited to, triage procedures, methodologies and selection criteria used to identify the need for TCM and FCM, as well as the adjuster's role in the medical case management process.

Brentwood believes that a tiered and targeted approach to case management is most effective. Telephonic case management offers regular contacts with injured workers, employers, providers, and adjusters, and is the most cost-effective means to insure proper medical care coordination. Field case management should be used for more complex cases that require direct contact with the patient, provides communication to the employee and employer to make sure the case receives the correct medical management, and that all parties understand how the claim is progressing.

Brentwood has established relationships with numerous providers and can work Ascential Care Partners, Carolina Case Management, Genex Services, MedRisk, Nova Case Management, etc. Typically, the case management decisions are made in consultation with the client. Additionally, unless parameters are established in the special handling procedures, Brentwood will not assign outside services without prior approval.

3. PREFERRED PROVIDER ORGANIZATION (PPO)

Describe the PPO networks available to BEAUFORT COUNTY SCHOOL DISTRICT through your company

TPA must be able to provide a match for each BEAUFORT COUNTY SCHOOL DISTRICT location with an adequate PPO medical provider within a 15 mile radius, along with an exception report for each location where no such match is found.

Brentwood's network is described in Question 1 above. Clients can access preferred providers though an online portal selecting a radius and specialty. Should BCSD have current relationships or wish to add providers to network, a Brentwood team member will be happy to nominate them for inclusion.

Within all specialties there are well over 500 providers with a 15 mile radius of Beaufort. Attached is a list with narrowed parameters for brevity.



Summary Savings Analysis BRENTWOOD - MASTER

01/01/17 - 12/31/17

Review Type: ALL State: South Carolina

Billing Type: Wholesale

Total Page

Savings

				<u>F/S</u>	<u>Audit</u>	Specialty	PPO	<u>Total</u>	
Review Type	<u>Bills</u>	Lines	Billed Charges	Reductions	Reductions	Reductions	Reductions	Reductions	Total Paid
In-Patient Hospital	3	81	\$204,629.34	\$161,199.32	\$0.00	\$0.00	\$3,574.20	\$164,773.52	\$39,855.82
Out-Patient Hospital	100	471	\$617,812.62	\$469,202.98	\$17,010.94	\$0.00	\$2,386.47	\$488,600.39	\$129,212.23
Provider	1,677	3,348	\$828,415.80	\$367,795.01	\$889.27	\$2,762.35	\$80,056.07	\$451,502.70	\$376,913.10
Total	1,780	3,900	\$1,650,857.76	\$998,197.31	\$17,900.21	\$2,762.35	\$86,016.74	\$1,104,876.61	\$545,981.15

Fees

			Specialty		
Review Type	Line Fees	Audit Fees	Fees	PPO Fees	Total Fees
In-Patient Hospital	\$56.30	\$0.00	\$0.00	\$679.10	\$735.40
Out-Patient Hospital	\$393.90	\$3,667.77	\$0.00	\$467.36	\$4,529.03
Provider	\$6,501.80	\$195.64	\$574.77	\$11,393.24	\$18,665.45
Total	\$6,952.00	\$3,863.41	\$574.77	\$12,539.70	\$23,929.88

PPO and Specialty Penetration

Review Type	<u>Bills</u>	Ineligible <u>Bills</u>	Eligible <u>Bills</u>	PPO Bills	Bill Penetration	Eligible Charges	PPO & Specialty Charges	Charge <u>Penetration</u>
In-Patient Hospital	3	0	3	2	67%	\$204,629.34	\$166,238.50	81%
Out-Patient Hospital	100	6	94	68	72%	\$590,003.12	\$297,586.17	50%
Provider	1,677	91	1,586	1,397	88%	\$661,943.50	\$533,257.65	81%
Total	1,780	97	1,683	1,467	87%	\$1,456,575.96	\$997,082.32	68%

Gross/Net Savings %

Review Type	Gross Savings	Net Savings	ROI
In-Patient Hospital	81%	80%	224:1
Out-Patient Hospital	79%	78%	108:1
Provider	55%	52%	24:1
Total	67%	65%	46:1

Audit Bills:

Includes enhanced savings such as downcoding, CCI edits, MUE edits, and other industry standard utilization edits



Provider Directory

5/15/2018

Search Criteria

Search Radius:

15 Miles

City:

Beauford

State:

South Carolina

Categories:

Ambulatory Surgery Centers, Diagnostic Imaging (CT, MRI, PET SCAN), First Treatment, Hospitals,

Neurology, Occupational / Industrial Clinic, Occupational Therapy, Orthopedic, Surgery

Every effort is made to maintain accurate and up-to-date data; however, provider information is subject to change. Accordingly, before arranging an appointment, please confirm the provider's status.

GEORGE B SUTHERLAND JR.
OPTIM ORTHOPEDICS
95 SEA ISLAND PKWY
STE 102
BEAUFORT, SC 29907
(912) 557-8990
Beaufort County
1.2 Miles
ORTHOPAEDIC SURGERY

ORTHOPEDIC

COASTAL HAND THERAPY INC
18 PROFESSIONAL VILLAGE CIR
LADYS ISLAND, SC 29907
(843) 986-9670
Beaufort County
1.5 Miles
OCCUPATIONAL THERAPY CENTER

19 PROFESSIONAL VILLAGE CIR BEAUFORT, SC 29907 (843) 986-9670 Beaufort County 1.5 Miles OCCUPATIONAL THERAPY CENTER

ALAN W FOGLE
BEAUFORT CARDIOLOGY
989 RIBAUT RD
STE 300
BEAUFORT, SC 29902
(843) 522-7110
Beaufort County
1.6 Miles
GENERAL SURGERY
UROLOGY

JOHN A SPRATT
CARDIOTHORACIC SURGERY OF
CHARLESTON
989 RIBAUT RD
STE 300
BEAUFORT, SC 29902
(843) 720-8490
Beaufort County
1.6 Miles
CARDIOVASCULAR DISEASE
GENERAL SURGERY
THORACIC SURGERY

STEPHEN E RAWE
CHARLESTON NEUROSURGICAL
ASSOCIATES
989 RIBAUT RD
STE 300
BEAUFORT, SC 29902
(843) 723-8823
Beaufort County
1.6 Miles
NEUROLOGICAL SURGERY

CAROLINA SPORTSCARE & PHYSICAL THERAPY OF BEAUFORT 1076 RIBAUT RD STE 102 BEAUFORT, SC 29902 (843) 521-1970 Beaufort County 1.7 Miles OCCUPATIONAL THERAPY CENTER PHYSICAL THERAPY SPEECH THERAPY

CHARLESTON ENT ASSOCIATES LLC 1231 RIBAUT RD BEAUFORT, SC 29902 (843) 525-6622 Beaufort County 2.1 Miles EAR NOSE & THROAT PLASTIC / RECONSTRUCTIVE SURGERY

MANAGEMENT AND NETWORK SERVICE LLC 11 TODD DR BEAUFORT, SC 29902 (800) 949-2159 Beaufort County 2.1 Miles SKILLED NURSING FACILITY

RUTH FIELDS MEDICAL CENTER
1320 RIBAUT RD
PORT ROYAL, SC 29935
(843) 986-0900
Beaufort County
2.4 Miles
FAMILY & GENERAL PRACTICE
GENERAL DIAGNOSTIC IMAGING
GERIATRICS
INTERNAL MEDICINE
OBSTETRICS & GYNECOLOGY
RADIOLOGY

ADIN HEALTHCARE, INC 1319 LADYS ISLAND DR PORT ROYAL, SC 29935 (866) 674-6728 Beaufort County 2.7 Miles GENERAL DIAGNOSTIC IMAGING RADIOLOGY

BEAUFORT OPEN MRI LLC
1319 LADYS ISLAND DR
PORT ROYAL, SC 29935
(888) 340-5850
Beaufort County
2.7 Miles
GENERAL DIAGNOSTIC IMAGING
RADIOLOGY

NEXTIMAGE MEDICAL, INC.
1319 LADYS ISLAND DR
PORT ROYAL, SC 29935
(888) 318-5111
Beaufort County
2.7 Miles
MAGNETIC RESONANCE IMAGING
(MRI)

THE NATIONAL RADIOLOGY NETWORK 1319 LADYS ISLAND DR PORT ROYAL, SC 29935 (843) 524-6736 Beaufort County 2.7 Miles MAGNETIC RESONANCE IMAGING (MRI) CYNTHIA P YOUMANS
DOCTORS CARE BEAUFORT
1510 RIBAUT RD
PORT ROYAL, SC 29935
(843) 770-0676
Beaufort County
2.8 Miles
FAMILY & GENERAL PRACTICE
NEUROLOGY
PHYSICAL MEDICINE &
REHABILITATION

AMERICAN FAMILY CARE
272 ROBERT SMALLS PKWY
STE 320
BEAUFORT, SC 29906
(843) 521-4357
Beaufort County
3.3 Miles
URGENT CARE CENTER

NORMAN BETTLE
COASTAL NEUROLOGY
1833 N PARIS AVE
PORT ROYAL, SC 29935
(843) 522-1420
Beaufort County
3.5 Miles
NEUROLOGY

PAUL MAZZEO
COASTAL NEUROLOGY
1833 N PARIS AVE
PORT ROYAL, SC 29935
(843) 522-1420
Beaufort County
3.5 Miles
NEUROLOGY

COASTAL NEUROLOGY PA 1833 N PARIS AVE PORT ROYAL, SC 29935 (843) 522-1420 Beaufort County 3.5 Miles NEUROLOGY

HEALTHSOUTH-BEAUFORT
300 MIDTOWN DR
BEAUFORT, SC 29906
(843) 521-1747
Beaufort County
5.1 Miles
OCCUPATIONAL THERAPY CENTER
PHYSICAL THERAPY
SPEECH THERAPY

SELECT PHYSICAL THERAPY
300 MIDTOWN DR
BEAUFORT, SC 29906
(843) 521-1747
Beaufort County
5.1 Miles
OCCUPATIONAL THERAPY CENTER
ORTHOTICS & PROSTHETICS
PAIN MANAGEMENT
PHYSICAL THERAPY
SPORTS MEDICINE

RUTH FIELDS MEDICAL CENTER
721 OKATIE HWY
OKATIE, SC 29909
(843) 987-7400
Beaufort County
12.8 Miles
FAMILY & GENERAL PRACTICE
GENERAL DIAGNOSTIC IMAGING
INTERNAL MEDICINE
OBSTETRICS & GYNECOLOGY
RADIOLOGY

ATI PHYSICAL THERAPY OF
GREENVILLE
35 BILL FRIES DR
BLDG K
HILTON HEAD ISLAND, SC 29926
(843) 342-3012
Beaufort County
14.5 Miles
OCCUPATIONAL THERAPY CENTER
PHYSICAL THERAPY
SPEECH THERAPY

HILTON HEAD PLASTIC SURGERY LLC 35 BILL FRIES DR BLDG E HILTON HEAD ISLAND, SC 29926 (843) 681-4088 Beaufort County 14.5 Miles PLASTIC / RECONSTRUCTIVE SURGERY

DAVID S REID
HILTON HEAD PLASTIC SURGERY
LLC
35 BILL FRIES DR
BLDG E
HILTON HEAD ISLAND, SC 29926
(843) 681-4088
Beaufort County
14.5 Miles
PLASTIC / RECONSTRUCTIVE
SURGERY

DAVID G KASTL
CARDIOVASCULAR AND THORACIC
SURGERY ASSOC.
25 HOSPITAL CENTER BLVD
STE 306
HILTON HEAD ISLAND, SC 29926
(843) 689-8224
Beaufort County
14.6 Miles
CARDIOLOGY
GENERAL SURGERY
THORACIC CARDIOVASCULAR
SURGERY
VASCULAR SURGERY

(MRI)

CARDIOVASCULAR AND THORACIC HARVINDER KOHLI SURGERY ASSOCIATES HILTON HEAD NEUROLOGY PA

25 HOSPITAL CENTER BLVD STE 306 HILTON HEAD ISLAND, SC 29926 (843) 689-8224 **Beaufort County** 14.6 Miles CARDIOLOGY GENERAL SURGERY THORACIC CARDIOVASCULAR SURGERY THORACIC SURGERY

ROBERT L SOARES JR.

HILTON HEAD GENERAL & LAPAROSCOPIC SURGERY 25 HOSPITAL CENTER CMNS STE 100 HILTON HEAD ISLAND, SC 29926 (843) 681-9489 Beaufort County 14.6 Miles GENERAL SURGERY

RADIOLOGY OF HILTON HEAD LLC

25 HOSPITAL CENTER BLVD HILTON HEAD ISLAND, SC 29926 (866) 429-4258 Beaufort County 14.6 Miles GENERAL DIAGNOSTIC IMAGING RADIOLOGY

ADIN HEALTHCARE, INC

13 LAMOTTE DR HILTON HEAD ISLAND, SC 29926 (866) 674-6728 Beaufort County 14.7 Miles GENERAL DIAGNOSTIC IMAGING **RADIOLOGY**

KIRK H JOHNSON

EAST COOPER PHYSICIAN **NETWORK LLC** 22 BETHEA DR HILTON HEAD ISLAND, SC 29926 (843) 682-7480 **Beaufort County** 14.7 Miles ORTHOPAEDIC SURGERY **ORTHOPEDIC**

DOUGLAS SCOTT

EAST COOPER PHYSICIAN NETWORK LLC 22 BETHEA DR HILTON HEAD ISLAND, SC 29926 (843) 682-7480 Beaufort County 14.7 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

DOUGLAS SCOTT

TENET PHYSICIANS INC 22 BETHEA DR HILTON HEAD ISLAND, SC 29926 (843) 682-7480 Beaufort County 14.7 Miles ORTHOPAEDIC SURGERY **ORTHOPEDIC**

8 HOSPITAL CENTER BLVD **STE 110** HILTON HEAD ISLAND, SC 29926 (843) 681-4966 Beaufort County 14.8 Miles **NEUROLOGY**

LASER & SKIN SURGERY CENTER

15 HOSPITAL CENTER BLVD STE 2 HILTON HEAD ISLAND, SC 29926 (843) 689-9200 Beaufort County 14.8 Miles AMBULATORY SURGERY CENTER

MEDFOCUS

40C PALMETTO PKWY HILTON HEAD ISLAND, SC 29926 (800) 398-8999 **Beaufort County** 14.8 Miles GENERAL DIAGNOSTIC IMAGING RADIOLOGY

PORTECK HEALTH NETWORKS

13 LEMOTTE DR HILTON HEAD, SC 29926 (800) 767-6747 Beaufort County 14.8 Miles GENERAL DIAGNOSTIC IMAGING MAGNETIC RESONANCE IMAGING RADÍOLOGY

CHARLESTON ENT ASSOCIATES

LLC 23 MAIN ST STE 201 HILTON HEAD ISLAND, SC 29926 (843) 525-6622 Beaufort County 14.9 Miles EAR NOSE & THROAT PLASTIC / RECONSTRUCTIVE SURGERY

HORIZON REHABILITATION & SPORTS MEDICINE

8 HOSPITAL CENTER BLVD BLDG 2 STE 250 HILTON HEAD ISLAND, SC 29926 (843) 671-7342 Beaufort County 14.9 Miles OCCUPATIONAL THERAPY CENTER Beaufort County PHYSICAL THERAPY SPEECH THERAPY

HORIZON REHABILITATION AND SPORTS MEDICINE

8 HOSPITAL CENTER BLVD HILTON HEAD ISLAND, SC 29926 (843) 671-7342 Beaufort County 14.9 Miles OCCUPATIONAL MEDICINE CLINIC OCCUPATIONAL THERAPY CENTER ORTHOPEDIC PHYSICAL THERAPY

NEXTIMAGE MEDICAL, INC. 8 HOSPITAL CENTER BLVD STE 110 HILTON HEAD ISLAND, SC 29926 (888) 318-5111 **Beaufort County** 14.9 Miles MAGNETIC RESONANCE IMAGING

CLIFF LAMAR CANNON JR. THE NEUROLOGICAL INSTITUTE OF

SAVANNAH & CENTER FOR SPINE PC 8 HOSPITAL CENTER BLVD STE 110 HILTON HEAD ISLAND, SC 29926 (843) 681-4774 Beaufort County 14.9 Miles NEUROLOGICAL SURGERY

BEAUFORT MEMORIAL HOSPITAL

955 RIBAUT RD BEAUFORT, SC 29902 (843) 522-5200 Beaufort County 1.5 Miles ACUTE CARE FACILITY

COURTNEY G GARBADE 18 PROFESSIONAL VILLAGE CIR BEAUFORT, SC 29907 (843) 521-9673

Beaufort County 1.5 Miles OCCUPATIONAL THERAPY

JULIA HETHERINGTON

18 PROFESSIONAL VILLAGE CIR BEAUFORT, SC 29907 (843) 521-9673 Beaufort County 1.5 Miles OCCUPATIONAL THERAPY

RALPH E MOORE III

989 RIBAUT RD # 360 BEAUFORT, SC 29902 (843) 524-1522 Beaufort County 1.5 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

MARK T DEAN

1076 RIBAUT RD # 101 BEAUFORT, SC 29902 (843) 525-0045 1.7 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

RALPH F SALZER

1076 RIBAUT RD # 101 BEAUFORT, SC 29902 (843) 525-0045 **Beaufort County** 1.7 Miles ORTHOPAEDIC SURGERY SCOTT E STROHMEYER 1076 RIBAUT RD # 101 BEAUFORT, SC 29902 (843) 525-0045 Beaufort County 1.7 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

HOWELL K JONES

1251 RIBAUT RD STE B BEAUFORT, SC 29902 (843) 524-3015 Beaufort County 2.1 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

JOHN M SEARLES JR

2206 MOSSY OAKS RD PORT ROYAL, SC 29935 (843) 522-9179 Beaufort County 2.4 Miles HAND SURGERY PLASTIC / RECONSTRUCTIVE SURGERY

BEAUFORT OPEN MRI

1319 LADYS ISLAND DR PORT ROYAL, SC 29935 (843) 524-6736 Beaufort County 2.7 Miles OPEN MRI

NORMAN BETTLE

1833 N PARIS AVE PORT ROYAL, SC 29935 (843) 522-1420 Beaufort County 3.5 Miles **NEUROLOGY** NEUROPHYSIOLOGY

PAUL MAZZEO

1833 N PARIS AVE PORT ROYAL, SC 29935 (843) 522-1420 Beaufort County 3.5 Miles NEUROLOGY

KARL C BOATRIGHT SR

300 MIDTOWN DR BEAUFORT, SC 29906 (843) 379-7746 Beaufort County 5.1 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC SPINAL SURGERY

CHARLES G SHISSIAS 300 MIDTOWN DR BEAUFORT, SC 29906 (843) 770-0404 Beaufort County 5.1 Miles NEUROLOGY

LELAND C STODDARD 300 MIDTOWN DR BEAUFORT, SC 29906 (843) 522-7100 **Beaufort County** 5.1 Miles ORTHOPAEDIC SURGERY **ORTHOPEDIC**

FMC DIALYSIS SERVICES OF **HILTON HEAD** 25 HOSPITAL CENTER BLVD STE 108 BEAUFORT, SC 29902 MEDICAL PAVILION HILTON HEAD ISLAND, SC 29926

(843) 681-5840 Beaufort County 14.6 Miles

HEAD & NECK SURGERY

THOMAS P RZECZYCKI 25 HOSPITAL CENTER CMNS STE HILTON HEAD ISLAND, SC 29926 (843) 681-6122 Beaufort County

14.6 Miles GENERAL SURGERY

ROBERT L SOARES JR 25 HOSPITAL CENTER CMNS STE 100 HILTON HEAD ISLAND, SC 29926 (843) 681-9489

Beaufort County 14.6 Miles GENERAL SURGERY

DIAGNOSTIC HEALTH HILTON HEAD Beaufort County 13 LAMOTTE DR HILTON HEAD ISLAND, SC 29926 (843) 689-6010 **Beaufort County** 14.7 Miles

LASER AND SKIN SURGERY CENTER

HEAD & NECK SURGERY

15 HOSPITAL CENTER BLVD STE 1 HILTON HEAD ISLAND, SC 29926 (843) 689-9200 Beaufort County 14.8 Miles DERMATOLOGIC SURGERY

COASTAL HAND THERAPY PO BOX 70073 BEAUFORT, SC 29902 **Beaufort County** OCCUPATIONAL HEALTH SERVICES

JILL BLAU 95 SEA ISLAND PKWY, STE 102 BEAUFORT, SC 29907 (843) 379-9913 Beaufort County 1.2 Miles PODIATRIC SURGERY

GEORGE B SUTHERLAND 95 SEA ISLAND PKWY STE 102 LADYS ISLAND, SC 29907 (912) 557-8990 Beaufort County 1.2 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

BEAUFORT MEDICAL IMAGING, INC 955 RIBAUT RD (843) 522-5130 Beaufort County 1.5 Miles GENERAL DIAGNOSTIC IMAGING

COASTAL HAND THERAPY 18 PROFESSIONAL VILLAGE CIR BEAUFORT, SC 29907 (843) 986-9673 Beaufort County 1.5 Miles OCCUPATIONAL HEALTH SERVICES

BRIAN G CUDDY 989 RIBAUT RD STE 300 BEAUFORT, SC 29902 (843) 723-8823 **Beaufort County** 1.5 Miles NEUROLOGICAL SURGERY

JEFFERY REUBEN 955 RIBAUT RD BEAUFORT, SC 29902 (843) 522-5150 1.5 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

ROBERT M STUART 989 RIBAUT RD STE 300 BEAUFORT, SC 29902 (843) 723-8823 Beaufort County 1.5 Miles NEUROLOGICAL SURGERY

COASTAL NEUROLOGY, P.A. 989 RIBAUT ROAD SUITE 310 BEAUFORT, SC 29902 (843) 522-1420 Beaufort County 1.6 Miles **NEUROLOGY**

HOMELINK 994 RIBAUT RD BEAUFORT, SC 29902 (800) 482-1993 Beaufort County 1.6 Miles ORTHOPEDIC

PAUL MAZZEO 989 RIBAUT RD BEAUFORT, SC 29902 (843) 522-1420 Beaufort County 1.6 Miles NEUROLOGY

LOW COUNTRY URGENT CARE, LLC DOCTORS CARE BEAUFORT 182C SEA ISLAND PARKWAY BEAUFORT, SC 29907 (843) 322-1933 **Beaufort County** 1.9 Miles URGENT CARE CENTER

LOWCOUNTRY URGENT CARE 182C SEA ISLAND PKWY BEAUFORT, SC 29907 (843) 322-1933 **Beaufort County** 1.9 Miles URGENT CARE CENTER

JOHN M SEARLES JR 33 KEMMERLIN LN BEAUFORT, SC 29907 (843) 521-2020 **Beaufort County** 1.9 Miles PLASTIC / RECONSTRUCTIVE SURGERY

BAYVIEW MANOR 11 TODD DR BEAUFORT, SC 29902 (843) 256-4983 **Beaufort County** 2.1 Miles SKILLED NURSING FACILITY

US MANAGED CARE SERVICES 11 TODD DR BEAUFORT, SC 29902 (843) 256-4983 Beaufort County 2.1 Miles SKILLED NURSING FACILITY

BEAUFORT OPEN MAGNETIC RESONANCE IM 1319 LADYS ISLAND DR PORT ROYAL, SC 29935 (843) 524-6736 Beaufort County 2.7 Miles MAGNETIC RESONANCE IMAGING (MRI)

COASTAL MRI 1319 LADYS ISLAND DR PORT ROYAL, SC 29935 (843) 524-6736 **Beaufort County** GENERAL DIAGNOSTIC IMAGING

DOCTORS CARE - BEAUFORT (2) 1510 RIBAUT RD PORT ROYAL, SC 29935 (843) 770-0676 Beaufort County 2.8 Miles **URGENT CARE CENTER**

1510 RIBAUT RD PORT ROYAL, SC 29935 (843) 770-0676 Beaufort County 2.8 Miles URGENT CARE CENTER

DOCTORS CARE, P.A. 1510 S. RIBAUT ROAD PORT ROYAL, SC 29935 (843) 770-0676 Beaufort County 2.8 Miles URGENT CARE CENTER

HEATHER JOYE 1510 S. RIBAUT ROAD PORT ROYAL, SC 29935 (843) 770-0676 Beaufort County 2.8 Miles **URGENT CARE**

ROBERT LUSIK 1510 S. RIBAUT ROAD PORT ROYAL, SC 29935 (843) 770-0676 Beaufort County 2.8 Miles URGENT CARE

JENNIFER MARTIN 1510 S. RIBAUT ROAD PORT ROYAL, SC 29935 (843) 770-0676 **Beaufort County** 2.8 Miles URGENT CARE

PETER MUNSON 1510 S. RIBAUT ROAD PORT ROYAL, SC 29935 (843) 770-0676 Beaufort County 2.8 Miles URGENT CARE

CHARLES A BUSH 272 ROBERT SMALLS PKWY **STE 320** BEAUFORT, SC 29906 (843) 521-4357 Beaufort County 3.3 Miles GENERAL SURGERY

DOCTORS EXPRESS

272 ROBERT SMALLS PKWY STE 320 BEAUFORT, SC 29906 (843) 521-4357 Beaufort County 3.3 Miles **GENERAL CLINIC** OCCUPATIONAL HEALTH SERVICES URGENT CARE CENTER

272 ROBERT SMALLS PKWY **STE 320** BEAUFORT, SC 29901 (843) 521-4357 **Beaufort County** 3.3 Miles URGENT CARE CENTER

URGENCY ROOM, PC

BEAUFORT, SC 29906 (843) 521-4357 Beaufort County 3.3 Miles URGENT CARE CENTER

KARL C BOATRIGHT

300 MIDTOWN DR BEAUFORT, SC 29906 (843) 379-7746 Beaufort County 5.1 Miles ORTHOPAEDIC SURGERY **ORTHOPEDIC**

HEALTHSOUTH OUTPT. -**BEAUFORT**

300 MIDTOWN DR BEAUFORT, SC 29906 (843) 521-1747 **Beaufort County** 5.1 Miles HOSPITAL - REHABILITATION

JEFFERY REUBEN

300 MIDTOWN DR BEAUFORT, SC 29906 (843) 379-7746 Beaufort County 5.1 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

ANDERSON PHYSICAL THERAPY CLINIC

35 BILL FRIES DR BLDG K HILTON HEAD ISLAND, SC 29926 (864) 482-0064 **Beaufort County** 14.5 Miles OCCUPATIONAL THERAPY CENTER PHYSICAL THERAPY

DAVID S REID IV

35 BILL FRIES DR BLDG E HILTON HEAD, SC 29926 (843) 681-4088 Beaufort County 14.5 Miles PLASTIC / RECONSTRUCTIVE SURGERY

DAVID S REID IV

35 BILL FRIES DR BLDG E HILTON HEAD ISLAND, SC 29926 (843) 681-4088 **Beaufort County** 14.5 Miles PLASTIC / RECONSTRUCTIVE SURGERY

DAVID KASTL 3

CARDOVASCULAR & THORACIC DOCTORS EXPRESS URGENT CARE SURGERY ASSOCIATES, LLC 25 HOSPITAL BLVD MEDICAL PAVILION, STE 306 HILTON HEAD, SC 29926 (843) 689-8224 Beaufort County 14.6 Miles THORACIC SURGERY VASCULAR SURGERY

272 ROBERT SMALLS PKWY STE 320 FMC HILTON HEAD DIALYSIS CENTER

25 HOSPITAL CENTER BLVD STE 108 ORTHOPAEDIC SURGERY HILTON HEAD ISLAND, SC 29926 (843) 681-5840 Beaufort County 14.6 Miles **HEAD & NECK SURGERY**

RICHARD HUSSONG JR

25 HOSPITAL CENTER CMNS STE 100 HILTON HEAD ISLAND, SC 29926 **Beaufort County** 14.6 Miles GENERAL SURGERY

DAVID KASTL

25 HOSPITAL CENTER BLVD MEDICAL PAVILION STE 306 HILTON HEAD, SC 29926 (843) 689-8224 **Beaufort County** 14.6 Miles CARDIOLOGY CARDIOTHORACIC SURGERY

HEALTHSOUTH DIAGNOSTIC CENTER OF

13 LAMOTTE DR HILTON HEAD ISLAND, SC 29926 (843) 689-6010 **Beaufort County** 14.7 Miles GENERAL DIAGNOSTIC IMAGING MAGNETIC RESONANCE IMAGING (MRI)

HEALTHSOUTH/HILTON HEAD ONE CALL MEDICAL, INC. (IMAG)

13 LAMOTTE DR HILTON HEAD ISLAND, SC 29926 (800) 872-2875 **Beaufort County** 14.7 Miles GENERAL DIAGNOSTIC IMAGING RADIOLOGY

HILTON HEAD MAGNETIC IMAGING PRECISION IMAGING HILTON HEAD

13 LAMOTTE DR HILTON HEAD ISLAND, SC 29926 (843) 689-6010 **Beaufort County** 14.7 Miles GENERAL DIAGNOSTIC IMAGING

KIRK JOHNSON

22 BETHEA DRIVE HILTON HEAD ISLAND, SC 29926 (843) 705-8970 **Beaufort County** 14.7 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

DOUGLAS SCOTT

22 BETHEA DRIVE HILTON HEAD ISLAND, SC 29926 (843) 682-7480 Beaufort County 14.7 Miles **ORTHOPEDIC**

HORIZON REHAB & SPORTS

MEDICINE 8 HOSPITAL CENTER BLVD **BUILDING 2** SUITE 250 HILTON HEAD, SC 29926 (843) 671-7342 **Beaufort County** 14.8 Miles HOSPITAL - REHABILITATION

JILL BLAU

40 OKATIE BLVD SOUTH STE 205 OKATIE, SC 29909 (843) 705-8888 **Beaufort County** 14.9 Miles PODIATRIC SURGERY

HILTON HEAD NEUROLOGY

8 HOSPITAL CENTER BLVD **STE 110** HILTON HEAD, SC 29926 (803) 681-4774 **Beaufort County** 14.9 Miles NEUROLOGY

HARVINDER KOHLI

8 HOSPITAL CENTER BLVD **STE 110** HILTON HEAD ISLAND, SC 29926 (843) 681-4966 **Beaufort County** 14.9 Miles **NEUROLOGY**

ONE CALL MEDICAL, INC.

40 PALMETTO PKWY HILTON HEAD ISLAND, SC 29926 Beaufort County 14.9 Miles GENERAL DIAGNOSTIC IMAGING **RADIOLOGY**

40C PALMETTO PKWY. HILTON HEAD, SC 29926 (843) 681-5636 **Beaufort County**

14.9 Miles GENERAL DIAGNOSTIC IMAGING

SC THE WESTON GROUP

48 MAIN ST HILTON HEAD ISLAND, SC 29926 (843) 342-7122 Beaufort County 14.9 Miles OCCUPATIONAL THERAPY CENTER PHYSICAL THERAPY

BEAUFORT MEDICAL IMAGING INC

955 RIBAUT RD BEAUFORT, SC 29902 (864) 223-3070 **Beaufort County** 1.5 Miles GENERAL DIAGNOSTIC IMAGING

MDM BEAUFORT

1076 RIBAUT RD **STE 101** BEAUFORT, SC 29902 (800) 331-6062 **Beaufort County** 1.7 Miles GENERAL DIAGNOSTIC IMAGING

BAYVIEW MANOR LLC DBA BAYVIEW MANOR

11 TODD DR BEAUFORT, SC 29902 (843) 524-8911 **Beaufort County** 2.1 Miles SKILLED NURSING FACILITY

LOW COUNTRY BONE AND JOINT SURGERY

1251B RIBAUT RD BEAUFORT, SC 29902 (843) 524-3020 Beaufort County 2.1 Miles ORTHOPAEDIC SURGERY **ORTHOPEDIC**

MDM PORT ROYAL

1319 LADYS ISLAND DR PORT ROYAL, SC 29935 (800) 331-6062 Beaufort County 2.7 Miles GENERAL DIAGNOSTIC IMAGING

ONE CALL MEDICAL PORT ROYAL

1319 LADY'S ISLAND DR PORT ROYAL, SC 29935 (800) 872-2875 **Beaufort County** 2.7 Miles GENERAL DIAGNOSTIC IMAGING

URGENCY ROOM PC DBA DOCTORS MDM HILTON HEAD ISLAND

EXPRESS

272 ROBERT SMALLS PKWY

STE 320

BEAUFORT, SC 29906 (843) 521-4351

Beaufort County

3.3 Miles

URGENT CARE CENTER

ONE CALL MEDICAL PORT ROYAL

1833 N PARIS AVE PORT ROYAL, SC 29935

(800) 872-2875

Beaufort County

3.5 Miles

GENERAL DIAGNOSTIC IMAGING

ONE CALL MEDICAL BEAUFORT

300 MIDTOWN DR IMAGING DEPARTMENT BEAUFORT, SC 29906 (800) 872-2875 **Beaufort County**

5.1 Miles

GENERAL DIAGNOSTIC IMAGING

LIKA SCHROCK

ORTHOPEDIC

300 MIDTOWN DR BEAUFORT, SC 29906 (843) 770-0572 **Beaufort County** 5.1 Miles

CHARLES SHISSIAS

300 MIDTOWN DR BEAUFORT, SC 29906 (843) 770-0572 Beaufort County 5.1 Miles **NEUROLOGY**

LELAND STODDARD

300 MIDTOWN DR BEAUFORT, SC 29906 (843) 770-0572 Beaufort County 5.1 Miles **ORTHOPEDIC**

BARRY CHAN

25 HOSPITAL CENTER BLVD STE 306 HILTON HEAD ISLAND, SC 29926 (843) 689-8224 **Beaufort County** 14.6 Miles GENERAL SURGERY

FRANKLIN AND SEIDELMANN INC

25 HOSPITAL CENTER BLVD HILTON HEAD ISLAND, SC 29926 Beaufort County 14.6 Miles GENERAL DIAGNOSTIC IMAGING RADIOLOGY

13 LAMOTTE DR

HILTON HEAD ISLAND, SC 29926

(800) 331-6062 Beaufort County

14.7 Miles

GENERAL DIAGNOSTIC IMAGING

ROBERT AUGUSTINE

8 HOSPITAL CENTER BLVD **BUILDING 2, SUIT 250** HILTON HEAD ISLAND, SC 29926 (843) 671-7342

Beaufort County 14.8 Miles

OCCUPATIONAL MEDICINE

MDIA A MEDICAL CORPORATION

HILTON HEAD ISLAND

13 LA MONTTE DR HILTON HEAD ISLAND, SC 29926

(800) 400-4674 **Beaufort County**

14.8 Miles

HEAD & NECK SURGERY

GEROGE WARNER

8 HOSPITAL CENTER BLVD

STE 110

HILTON HEAD ISLAND, SC 29926

(843) 681-4433 Beaufort County

14.8 Miles

NEUROLOGY

ONE CALL MEDICAL HILTON HEAD

ISLAND

40 PALMETTO PKWY

HILTON HEAD ISLAND, SC 29926

(800) 872-2875 **Beaufort County**

14.9 Miles

GENERAL DIAGNOSTIC IMAGING



Provider Directory 5/15/2018

Search Criteria

Search Radius:

15 Miles

City:

Beauford

State:

South Carolina

Categories:

Ambulatory Surgery Centers, Diagnostic Imaging (CT, MRI, PET SCAN), First Treatment, Hospitals,

Neurology, Occupational / Industrial Clinic, Occupational Therapy, Orthopedic, Surgery

Every effort is made to maintain accurate and up-to-date data; however, provider information is subject to change. Accordingly, before arranging an appointment, please confirm the provider's status.

GEORGE B SUTHERLAND JR.
OPTIM ORTHOPEDICS
95 SEA ISLAND PKWY
STE 102
BEAUFORT, SC 29907
(912) 557-8990
Beaufort County
1.2 Miles
ORTHOPAEDIC SURGERY
ORTHOPEDIC

COASTAL HAND THERAPY INC
18 PROFESSIONAL VILLAGE CIR
LADYS ISLAND, SC 29907
(843) 986-9670
Beaufort County
1.5 Miles
OCCUPATIONAL THERAPY CENTER

19 PROFESSIONAL VILLAGE CIR BEAUFORT, SC 29907 (843) 986-9670 Beaufort County 1.5 Miles OCCUPATIONAL THERAPY CENTER

ALAN W FOGLE
BEAUFORT CARDIOLOGY
989 RIBAUT RD
STE 300
BEAUFORT, SC 29902
(843) 522-7110
Beaufort County
1.6 Miles
GENERAL SURGERY
UROLOGY

JOHN A SPRATT
CARDIOTHORACIC SURGERY OF
CHARLESTON
989 RIBAUT RD
STE 300
BEAUFORT, SC 29902
(843) 720-8490
Beaufort County
1.6 Miles
CARDIOVASCULAR DISEASE
GENERAL SURGERY
THORACIC SURGERY

STEPHEN E RAWE
CHARLESTON NEUROSURGICAL
ASSOCIATES
989 RIBAUT RD
STE 300
BEAUFORT, SC 29902
(843) 723-8823
Beaufort County
1.6 Miles
NEUROLOGICAL SURGERY

CAROLINA SPORTSCARE & PHYSICAL THERAPY OF BEAUFORT 1076 RIBAUT RD STE 102
BEAUFORT, SC 29902
(843) 521-1970
Beaufort County
1.7 Miles
OCCUPATIONAL THERAPY CENTER PHYSICAL THERAPY
SPEECH THERAPY

CHARLESTON ENT ASSOCIATES LLC 1231 RIBAUT RD BEAUFORT, SC 29902 (843) 525-6622 Beaufort County 2.1 Miles EAR NOSE & THROAT PLASTIC / RECONSTRUCTIVE SURGERY

MANAGEMENT AND NETWORK SERVICE LLC 11 TODD DR BEAUFORT, SC 29902 (800) 949-2159 Beaufort County 2.1 Miles SKILLED NURSING FACILITY

RUTH FIELDS MEDICAL CENTER
1320 RIBAUT RD
PORT ROYAL, SC 29935
(843) 986-0900
Beaufort County
2.4 Miles
FAMILY & GENERAL PRACTICE
GENERAL DIAGNOSTIC IMAGING
GERIATRICS
INTERNAL MEDICINE
OBSTETRICS & GYNECOLOGY
RADIOLOGY

ADIN HEALTHCARE, INC
1319 LADYS ISLAND DR
PORT ROYAL, SC 29935
(866) 674-6728
Beaufort County
2.7 Miles
GENERAL DIAGNOSTIC IMAGING
RADIOLOGY

BEAUFORT OPEN MRI LLC
1319 LADYS ISLAND DR
PORT ROYAL, SC 29935
(888) 340-5850
Beaufort County
2.7 Miles
GENERAL DIAGNOSTIC IMAGING
RADIOLOGY

NEXTIMAGE MEDICAL, INC. 1319 LADYS ISLAND DR PORT ROYAL, SC 29935 (888) 318-5111 Beaufort County 2.7 Miles MAGNETIC RESONANCE IMAGING (MRI)

THE NATIONAL RADIOLOGY

NETWORK
1319 LADYS ISLAND DR
PORT ROYAL, SC 29935
(843) 524-6736
Beaufort County
2.7 Miles
MAGNETIC RESONANCE IMAGING
(MRI)

CYNTHIA P YOUMANS
DOCTORS CARE BEAUFORT
1510 RIBAUT RD
PORT ROYAL, SC 29935
(843) 770-0676
Beaufort County
2.8 Miles
FAMILY & GENERAL PRACTICE
NEUROLOGY
PHYSICAL MEDICINE &
REHABILITATION

AMERICAN FAMILY CARE
272 ROBERT SMALLS PKWY
STE 320
BEAUFORT, SC 29906
(843) 521-4357
Beaufort County
3.3 Miles
URGENT CARE CENTER

NORMAN BETTLE
COASTAL NEUROLOGY
1833 N PARIS AVE
PORT ROYAL, SC 29935
(843) 522-1420
Beaufort County
3,5 Miles
NEUROLOGY

PAUL MAZZEO
COASTAL NEUROLOGY
1833 N PARIS AVE
PORT ROYAL, SC 29935
(843) 522-1420
Beaufort County
3.5 Miles
NEUROLOGY

COASTAL NEUROLOGY PA 1833 N PARIS AVE PORT ROYAL, SC 29935 (843) 522-1420 Beaufort County 3.5 Miles NEUROLOGY

HEALTHSOUTH-BEAUFORT
300 MIDTOWN DR
BEAUFORT, SC 29906
(843) 521-1747
Beaufort County
5.1 Miles
OCCUPATIONAL THERAPY CENTER
PHYSICAL THERAPY
SPEECH THERAPY

SELECT PHYSICAL THERAPY
300 MIDTOWN DR
BEAUFORT, SC 29906
(843) 521-1747
Beaufort County
5.1 Miles
OCCUPATIONAL THERAPY CENTER
ORTHOTICS & PROSTHETICS
PAIN MANAGEMENT
PHYSICAL THERAPY
SPORTS MEDICINE

RUTH FIELDS MEDICAL CENTER
721 OKATIE HWY
OKATIE, SC 29909
(843) 987-7400
Beaufort County
12.8 Miles
FAMILY & GENERAL PRACTICE
GENERAL DIAGNOSTIC IMAGING
INTERNAL MEDICINE
OBSTETRICS & GYNECOLOGY
RADIOLOGY

ATI PHYSICAL THERAPY OF GREENVILLE 35 BILL FRIES DR BLDG K HILTON HEAD ISLAND, SC 29926 (843) 342-3012 Beaufort County 14.5 Miles OCCUPATIONAL THERAPY CENTER PHYSICAL THERAPY SPEECH THERAPY

HILTON HEAD PLASTIC SURGERY LLC 35 BILL FRIES DR BLDG E HILTON HEAD ISLAND, SC 29926 (843) 681-4088 Beaufort County 14.5 Miles PLASTIC / RECONSTRUCTIVE SURGERY

DAVID S REID
HILTON HEAD PLASTIC SURGERY
LLC
35 BILL FRIES DR
BLDG E
HILTON HEAD ISLAND, SC 29926
(843) 681-4088
Beaufort County
14.5 Miles
PLASTIC / RECONSTRUCTIVE
SURGERY

DAVID G KASTL
CARDIOVASCULAR AND THORACIC
SURGERY ASSOC.
25 HOSPITAL CENTER BLVD
STE 306
HILTON HEAD ISLAND, SC 29926
(843) 689-8224
Beaufort County
14.6 Miles
CARDIOLOGY
GENERAL SURGERY
THORACIC CARDIOVASCULAR
SURGERY
VASCULAR SURGERY

CARDIOVASCULAR AND THORACIC HARVINDER KOHLI SURGERY ASSOCIATES HILTON HEAD NEUROLOGY PA **SURGERY ASSOCIATES**

25 HOSPITAL CENTER BLVD STE 306 HILTON HEAD ISLAND, SC 29926 (843) 689-8224 Beaufort County 14.6 Miles CARDIOLOGY GENERAL SURGERY THORACIC CARDIOVASCULAR SURGERY THORACIC SURGERY

ROBERT L SOARES JR. HILTON HEAD GENERAL & I APAROSCOPIC SURGERY 25 HOSPITAL CENTER CMNS STE 100 HILTON HEAD ISLAND, SC 29926 (843) 681-9489 Beaufort County 14.6 Miles GENERAL SURGERY

RADIOLOGY OF HILTON HEAD LLC 25 HOSPITAL CENTER BLVD HILTON HEAD ISLAND, SC 29926 (866) 429-4258 Beaufort County 14.6 Miles GENERAL DIAGNOSTIC IMAGING RADIOLOGY

ADIN HEALTHCARE, INC 13 LAMOTTE DR HILTON HEAD ISLAND, SC 29926 (866) 674-6728 Beaufort County 14.7 Miles GENERAL DIAGNOSTIC IMAGING **RADIOLOGY**

KIRK H JOHNSON EAST COOPER PHYSICIAN **NETWORK LLC** 22 BETHEA DR HILTON HEAD ISLAND, SC 29926 (843) 682-7480 Beaufort County 14.7 Miles ORTHOPAEDIC SURGERY **ORTHOPEDIC**

DOUGLAS SCOTT EAST COOPER PHYSICIAN NETWORK LLC 22 BETHEA DR HILTON HEAD ISLAND, SC 29926 (843) 682-7480 **Beaufort County** 14.7 Miles ORTHOPAEDIC SURGERY **ORTHOPEDIC**

DOUGLAS SCOTT TENET PHYSICIANS INC 22 BETHEA DR HILTON HEAD ISLAND, SC 29926 (843) 682-7480 Beaufort County 14.7 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

8 HOSPITAL CENTER BLVD STE 110 HILTON HEAD ISLAND, SC 29926 (843) 681-4966 Beautort County 14.8 Miles NEUROLOGY

15 HOSPITAL CENTER BLVD STE 2 HILTON HEAD ISLAND, SC 29926 (843) 689-9200 Beautort County 14.8 Miles AMBULATORY SURGERY CENTER

LASER & SKIN SURGERY CENTER

MEDFOCUS 40C PALMETTO PKWY HILTON HEAD ISLAND, SC 29926 (800) 398-8999 Beaufort County 14.8 Miles GENERAL DIAGNOSTIC IMAGING **RADIOLOGY**

PORTECK HEALTH NETWORKS 13 LEMOTTE DR HILTON HEAD, SC 29926 (800) 767-6747 Beaufort County 14.8 Miles GENERAL DIAGNOSTIC IMAGING MAGNETIC RESONANCE IMAGING (MRI) RADÍOLOGY

CHARLESTON ENT ASSOCIATES LLC 23 MAIN ST STE 201 HILTON HEAD ISLAND, SC 29926 (843) 525-6622 Beaufort County 14.9 Miles EAR NOSE & THROAT PLASTIC / RECONSTRUCTIVE SURGERY

HORIZON REHABILITATION & SPORTS MEDICINE 8 HOSPITAL CENTER BLVD BLDG 2 STE 250 HILTON HEAD ISLAND, SC 29926 (843) 671-7342 Beaufort County 14.9 Miles OCCUPATIONAL THERAPY CENTER PHYSICAL THERAPY SPEECH THERAPY

HORIZON REHABILITATION AND SPORTS MEDICINE 8 HOSPITAL CENTER BLVD HILTON HEAD ISLAND, SC 29926 (843) 671-7342 **Beaufort County** 14.9 Miles OCCUPATIONAL MEDICINE CLINIC OCCUPATIONAL THERAPY CENTER ORTHOPEDIC PHYSICAL THERAPY

NEXTIMAGE MEDICAL, INC. 8 HOSPITAL CENTER BLVD STE 110 HILTON HEAD ISLAND, SC 29926 (888) 318-5111 Beaufort County 14.9 Miles MAGNETIC RESONANCE IMAGING (MRI)

CLIFF LAMAR CANNON JR. THE NEUROLOGICAL INSTITUTE OF SAVANNAH & CENTER FOR SPINE 8 HOSPITAL CENTER BLVD STE 110 HILTON HEAD ISLAND, SC 29926 (843) 681-4774 Beaufort County 14.9 Miles **NEUROLOGICAL SURGERY**

BEAUFORT MEMORIAL HOSPITAL 955 RIBAUT RD BEAUFORT, SC 29902 (843) 522-5200 **Beaufort County** 1.5 Miles ACUTE CARE FACILITY

COURTNEY G GARBADE 18 PROFESSIONAL VILLAGE CIR BEAUFORT, SC 29907 (843) 521-9673 Beaufort County 1.5 Miles OCCUPATIONAL THERAPY

JULIA HETHERINGTON 18 PROFESSIONAL VILLAGE CIR BEAUFORT, SC 29907 (843) 521-9673 Beaufort County 1.5 Miles OCCUPATIONAL THERAPY

RALPH E MOORE III 989 RIBAUT RD # 360 BEAUFORT, SC 29902 (843) 524-1522 **Beaufort County** 1.5 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

MARK T DEAN 1076 RIBAUT RD # 101 BEAUFORT, SC 29902 (843) 525-0045 Beaufort County 1.7 Miles ORTHOPAEDIC SURGERY **ORTHOPEDIC**

RALPH F SALZER 1076 RIBAUT RD # 101 BEAUFORT, SC 29902 (843) 525-0045 **Beaufort County** 1.7 Miles ORTHOPAEDIC SURGERY SCOTT E STROHMEYER 1076 RIBAUT RD # 101 BEAUFORT, SC 29902 (843) 525-0045 Beaufort County 1.7 Miles ORTHOPAEDIC SURGERY **ORTHOPEDIC**

HOWELL K JONES 1251 RIBAUT RD STE B BEAUFORT, SC 29902 (843) 524-3015 Beaufort County 2.1 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

JOHN M SEARLES JR 2206 MOSSY OAKS RD PORT ROYAL, SC 29935 (843) 522-9179 Beaufort County 2.4 Miles HAND SURGERY PLASTIC / RECONSTRUCTIVE SURGERY

BEAUFORT OPEN MRI 1319 LADYS ISLAND DR PORT ROYAL, SC 29935 (843) 524-6736 Beaufort County 2.7 Miles OPEN MRI

NORMAN BETTLE 1833 N PARIS AVE PORT ROYAL, SC 29935 (843) 522-1420 Beaufort County 3.5 Miles NEUROLOGY NEUROPHYSIOLOGY

PAUL MAZZEO 1833 N PARIS AVE PORT ROYAL, SC 29935 (843) 522-1420 Beaufort County 3.5 Miles NEUROLOGY

KARL C BOATRIGHT SR 300 MIDTOWN DR BEAUFORT, SC 29906 (843) 379-7746 **Beautort County** 5.1 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC SPINAL SURGERY

CHARLES G SHISSIAS 300 MIDTOWN DR BEAUFORT, SC 29906 (843) 770-0404 Beaufort County 5.1 Miles **NEUROLOGY**

LELAND C STODDARD 300 MIDTOWN DR BEAUFORT, SC 29906 (843) 522-7100 Beaufort County 5.1 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

FMC DIALYSIS SERVICES OF **HILTON HEAD** 25 HOSPITAL CENTER BLVD STE 108 BEAUFORT, SC 29902 MEDICAL PAVILION HILTON HEAD ISLAND, SC 29926 (843) 681-5840 Beaufort County 14.6 Miles **HEAD & NECK SURGERY**

THOMAS P RZECZYCKI 25 HOSPITAL CENTER CMNS STE HILTON HEAD ISLAND, SC 29926 (843) 681-6122 Beaufort County 14.6 Miles GENERAL SURGERY

ROBERT L SOARES JR 25 HOSPITAL CENTER CMNS STE HILTON HEAD ISLAND, SC 29926 (843) 681-9489 Beaufort County 14.6 Miles GENERAL SURGERY

DIAGNOSTIC HEALTH HILTON HEAD Beaufort County 13 LAMOTTE DR HILTON HEAD ISLAND, SC 29926 (843) 689-6010 Beaufort County 14.7 Miles **HEAD & NECK SURGERY**

LASER AND SKIN SURGERY CENTER 15 HOSPITAL CENTER BLVD STE 1 HILTON HEAD ISLAND, SC 29926 (843) 689-9200 Beaufort County 14.8 Miles DERMATOLOGIC SURGERY

COASTAL HAND THERAPY PO BOX 70073 BEAUFORT, SC 29902 Beaufort County OCCUPATIONAL HEALTH SERVICES

JILL BLAU 95 SEA ISLAND PKWY, STE 102 BEAUFORT, SC 29907 (843) 379-9913 **Beaufort County** 1.2 Miles PODIATRIC SURGERY

GEORGE B SUTHERLAND 95 SEA ISLAND PKWY STE 102 LADYS ISLAND, SC 29907 (912) 557-8990 Beaufort County 1.2 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

BEAUFORT MEDICAL IMAGING, INC 955 RIBAUT RD (843) 522-5130 **Beaufort County** 1.5 Miles GENERAL DIAGNOSTIC IMAGING

COASTAL HAND THERAPY 18 PROFESSIONAL VILLAGE CIR BEAUFORT, SC 29907 (843) 986-9673 Beaufort County 1.5 Miles OCCUPATIONAL HEALTH SERVICES

BRIAN G CUDDY 989 RIBAUT RD STE 300 BEAUFORT, SC 29902 (843) 723-8823 Beaufort County 1.5 Miles NEUROLOGICAL SURGERY

JEFFERY REUBEN 955 RIBAUT RD BEAUFORT, SC 29902 (843) 522-5150 1.5 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

ROBERT M STUART 989 RIBAUT RD STE 300 BEAUFORT, SC 29902 (843) 723-8823 Beaufort County **NEUROLOGICAL SURGERY**

COASTAL NEUROLOGY, P.A. 989 RIBAUT ROAD **SUITE 310** BEAUFORT, SC 29902 (843) 522-1420 Beaufort County 1.6 Miles **NEUROLOGY**

HOMELINK 994 RIBAUT RD BEAUFORT, SC 29902 (800) 482-1993 Beaufort County 1.6 Miles **ORTHOPEDIC**

PAUL MAZZEO 989 RIBAUT RD BEAUFORT, SC 29902 (843) 522-1420 Beaufort County 1.6 Miles NEUROLOGY

LOW COUNTRY URGENT CARE, LLC DOCTORS CARE BEAUFORT 182C SEA ISLAND PARKWAY BEAUFORT, SC 29907 (843) 322-1933 **Beaufort County** 1.9 Miles URGENT CARE CENTER

LOWCOUNTRY URGENT CARE 182C SEA ISLAND PKWY BEAUFORT, SC 29907 (843) 322-1933 Beaufort County 1.9 Miles URGENT CARE CENTER

JOHN M SEARLES JR 33 KEMMERLIN LN BEAUFORT, SC 29907 (843) 521-2020 Beaufort County 1.9 Miles PLASTIC / RECONSTRUCTIVE SURGERY

BAYVIEW MANOR 11 TODD DR BEAUFORT, SC 29902 (843) 256-4983 . Beaufort County 2.1 Miles SKILLED NURSING FACILITY

US MANAGED CARE SERVICES 11 TODD DR BEAUFORT, SC 29902 (843) 256-4983 Beaufort County 2.1 Miles SKILLED NURSING FACILITY

BEAUFORT OPEN MAGNETIC RESONANCE IM 1319 LADYS ISLAND DR PORT ROYAL, SC 29935 (843) 524-6736 Beaufort County 2.7 Miles MAGNETIC RESONANCE IMAGING (MRI)

COASTAL MRI 1319 LADYS ISLAND DR PORT ROYAL, SC 29935 (843) 524-6736 Beaufort County 2.7 Miles GENERAL DIAGNOSTIC IMAGING

DOCTORS CARE - BEAUFORT (3) 1510 RIBAUT RD PORT ROYAL, SC 29935 (843) 770-0676 **Beaufort County** 2.8 Miles URGENT CARE CENTER

1510 RIBAUT RD PORT ROYAL, SC 29935 (843) 770-0676 Beaufort County 2.8 Miles URGENT CARE CENTER

DOCTORS CARE, P.A. 1510 S. RIBAUT ROAD PORT ROYAL, SC 29935 (843) 770-0676 Beaufort County 2.8 Miles URGENT CARE CENTER

HEATHER JOYE . 1510 S. RIBAUT ROAD PORT ROYAL, SC 29935 (843) 770-0676 Beaufort County 2.8 Miles URGENT CARE

ROBERT LUSIK 1510 S. RIBAUT ROAD PORT ROYAL, SC 29935 (843) 770-0676 Beaufort County 2.8 Miles **URGENT CARE**

JENNIFER MARTIN 1510 S. RIBAUT ROAD PORT ROYAL, SC 29935 (843) 770-0676 Beaufort County 2.8 Miles URGENT CARE

PETER MUNSON 1510 S. RIBAUT ROAD PORT ROYAL, SC 29935 (843) 770-0676 Beaufort County 2 8 Miles URGENT CARE

CHARLES A BUSH 272 ROBERT SMALLS PKWY STE 320 BEAUFORT, SC 29906 (843) 521-4357 Beaufort County 3.3 Miles GENERAL SURGERY

DOCTORS EXPRESS
272 ROBERT SMALLS PKWY
STE 320
BEAUFORT, SC 29906
(843) 521-4357
Beaufort County
3.3 Miles
GENERAL CLINIC
OCCUPATIONAL HEALTH SERVICES
URGENT CARE CENTER

DOCTORS EXPRESS URGENT CARE
272 ROBERT SMALLS PKWY
STE 320
BEAUFORT, SC 29901
(843) 521-4357
Beaufort County
3.3 Miles
URGENT CARE CENTER

URGENCY ROOM, PC
272 ROBERT SMALLS PKWY STE 320 FMC HILTON HEAD DIALYSIS
BEAUFORT, SC 29906
(843) 521-4357
Beaufort County
3.3 Miles
URGENT CARE CENTER

FMC HILTON HEAD DIALYSIS
CENTER
25 HOSPITAL CENTER BLVD 5
HILTON HEAD ISLAND, SC 298
(843) 681-5840
Beaufort County

KARL C BOATRIGHT 300 MIDTOWN DR BEAUFORT, SC 29906 (843) 379-7746 Beaufort County 5.1 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

HEALTHSOUTH OUTPT. BEAUFORT
300 MIDTOWN DR
BEAUFORT, SC 29906
(843) 521-1747
Beaufort County
5.1 Miles
HOSPITAL - REHABILITATION

JEFFERY REUBEN
300 MIDTOWN DR
BEAUFORT, SC 29906
(843) 379-7746
Beaufort County
5.1 Miles
ORTHOPAEDIC SURGERY
ORTHOPEDIC

ANDERSON PHYSICAL THERAPY CLINIC 35 BILL FRIES DR BLDG K HILTON HEAD ISLAND, SC 29926 (864) 482-0064 Beaufort County 14.5 Miles OCCUPATIONAL THERAPY CENTER PHYSICAL THERAPY

DAVID S REID IV
35 BILL FRIES DR BLDG E
HILTON HEAD, SC 29926
(843) 681-4088
Beaufort County
14.5 Miles
PLASTIC / RECONSTRUCTIVE
SURGERY

DAVID S REID IV
35 BILL FRIES DR BLDG E
HILTON HEAD ISLAND, SC 29926
(843) 681-4088
Beaufort County
14.5 Miles
PLASTIC / RECONSTRUCTIVE
SURGERY

DAVID KASTL ©
CARDOVASCULAR & THORACIC
SURGERY ASSOCIATES, LLC
25 HOSPITAL BLVD
MEDICAL PAVILION, STE 306
HILTON HEAD, SC 29926
(843) 689-8224
Beaufort County
14.6 Miles
THORACIC SURGERY
VASCULAR SURGERY

CENTER
14.7 Miles
25 HOSPITAL CENTER BLVD STE 108 ORTHOPAEDIC SURGERY
HILTON HEAD ISLAND, SC 29926
(843) 681-5840
Beaufort County
HORIZON REHAB & SPOR'
14.6 Miles
HEAD & NECK SURGERY
8 HOSPITAL CENTER BLVI

RICHARD HUSSONG JR
25 HOSPITAL CENTER CMNS
STE 100
HILTON HEAD ISLAND, SC 29926
Beaufort County
14.6 Miles
GENERAL SURGERY

DAVID KASTL
25 HOSPITAL CENTER BLVD
MEDICAL PAVILION STE 306
HILTON HEAD, SC 29926
(843) 689-8224
Beaufort County
14.6 Miles
CARDIOLOGY
CARDIOTHORACIC SURGERY

HEALTHSOUTH DIAGNOSTIC
CENTER OF
13 LAMOTTE DR
HILTON HEAD ISLAND, SC 29926
(843) 689-6010
Beaufort County
14.7 Miles
GENERAL DIAGNOSTIC IMAGING
MAGNETIC RESONANCE IMAGING
(MRI)

HEALTHSOUTH/HILTON HEAD ONE CALL MEDICAL, INC. (IMAG) 13 LAMOTTE DR HILTON HEAD ISLAND, SC 29926 (800) 872-2875 Beaufort County 14.7 Miles GENERAL DIAGNOSTIC IMAGING RADIOLOGY HILTON HEAD MAGNETIC IMAGING
13 LAMOTTE DR
HILTON HEAD ISLAND, SC 29926
(843) 689-6010
Beaufort County
14.7 Miles
GENERAL DIAGNOSTIC IMAGING

KIRK JOHNSON
22 BETHEA DRIVE
HILTON HEAD ISLAND, SC 29926
(843) 705-8970
Beaufort County
14.7 Miles
ORTHOPAEDIC SURGERY
ORTHOPEDIC

DOUGLAS SCOTT
22 BETHEA DRIVE
HILTON HEAD ISLAND, SC 29926
(843) 682-7480
Beaufort County
14.7 Miles
3 ORTHOPAEDIC SURGERY
ORTHOPEDIC

HORIZON REHAB & SPORTS
MEDICINE
8 HOSPITAL CENTER BLVD
BUILDING 2
SUITE 250
HILTON HEAD, SC 29926
(843) 671-7342
Beaufort County
14.8 Miles
HOSPITAL - REHABILITATION

JILL BLAU
40 OKATIE BLVD SOUTH
STE 205
OKATIE, SC 29909
(843) 705-8888
Beaufort County
14.9 Miles
PODIATRIC SURGERY

HILTON HEAD NEUROLOGY 8 HOSPITAL CENTER BLVD STE 110 HILTON HEAD, SC 29926 (803) 681-4774 Beaufort County 14.9 Miles NEUROLOGY

HARVINDER KOHLI 8 HOSPITAL CENTER BLVD STE 110 HILTON HEAD ISLAND, SC 29926 (843) 681-4966 Beaufort County 14.9 Miles NEUROLOGY

ONE CALL MEDICAL, INC.
40 PALMETTO PKWY
HILTON HEAD ISLAND, SC 29926
Beaufort County
14.9 Miles
GENERAL DIAGNOSTIC IMAGING
RADIOLOGY

PRECISION IMAGING HILTON HEAD 40C PALMETTO PKWY. HILTON HEAD, SC 29926 (843) 681-5636 Beaufort County 14.9 Miles GENERAL DIAGNOSTIC IMAGING

SC THE WESTON GROUP 48 MAIN ST HILTON HEAD ISLAND, SC 29926 (843) 342-7122 Beaufort County 14.9 Miles OCCUPATIONAL THERAPY CENTER PHYSICAL THERAPY

BEAUFORT MEDICAL IMAGING INC 955 RIBAUT RD BEAUFORT, SC 29902 (864) 223-3070 Beaufort County 1.5 Miles GENERAL DIAGNOSTIC IMAGING

MDM BEAUFORT
1076 RIBAUT RD
STE 101

BEAUFORT, SC 29902
(800) 331-6062
Beaufort County
1.7 Miles
GENERAL DIAGNOSTIC IMAGING

BAYVIEW MANOR LLC DBA
BAYVIEW MANOR
11 TODD DR
BEAUFORT, SC 29902
(843) 524-8911
Beaufort County
2.1 Miles
SKILLED NURSING FACILITY

LOW COUNTRY BONE AND JOINT SURGERY 1251B RIBAUT RD BEAUFORT, SC 29902 (843) 524-3020 Beaufort County 2.1 Miles ORTHOPAEDIC SURGERY ORTHOPEDIC

MDM PORT ROYAL 1319 LADYS ISLAND DR PORT ROYAL, SC 29935 (800) 331-6062 Beaufort County 2.7 Miles GENERAL DIAGNOSTIC IMAGING

ONE CALL MEDICAL PORT ROYAL 1319 LADY'S ISLAND DR PORT ROYAL, SC 29935 (800) 872-2875 Beaufort County 2.7 Miles GENERAL DIAGNOSTIC IMAGING

URGENCY ROOM PC DBA DOCTORS MDM HILTON HEAD ISLAND

EXPRESS

272 ROBERT SMALLS PKWY

STE 320

BEAUFORT, SC 29906

(843) 521-4351

Beaufort County

3.3 Miles

URGENT CARE CENTER

ONE CALL MEDICAL PORT ROYAL

1833 N PARIS AVE

PORT ROYAL, SC 29935

(800) 872-2875

Beaufort County

3.5 Miles

GENERAL DIAGNOSTIC IMAGING

ONE CALL MEDICAL BEAUFORT

300 MIDTOWN DR

IMAGING DEPARTMENT

BEAUFORT, SC 29906

(800) 872-2875

Beaufort County

5.1 Miles

GENERAL DIAGNOSTIC IMAGING

LIKA SCHROCK

300 MIDTOWN DR

BEAUFORT, SC 29906

(843) 770-0572

Beaufort County

5.1 Miles

ORTHOPEDIC

CHARLES SHISSIAS

300 MIDTOWN DR

BEAUFORT, SC 29906

(843) 770-0572

Beaufort County

5.1 Miles

NEUROLOGY

LELAND STODDARD

300 MIDTOWN DR

BEAUFORT, SC 29906

(843) 770-0572 **Beaufort County**

5.1 Miles

ORTHOPEDIC

BARRY CHAN

25 HOSPITAL CENTER BLVD

STE 306

HILTON HEAD ISLAND, SC 29926

(843) 689-8224

Beaufort County 14.6 Miles

GENERAL SURGERY

FRANKLIN AND SEIDELMANN INC

25 HOSPITAL CENTER BLVD

HILTON HEAD ISLAND, SC 29926

Beaufort County 14.6 Miles

GENERAL DIAGNOSTIC IMAGING

RADIOLOGY

13 LAMOTTE DR

HILTON HEAD ISLAND, SC 29926

(800) 331-6062 Beautort County

14.7 Miles

GENERAL DIAGNOSTIC IMAGING

ROBERT AUGUSTINE

8 HOSPITAL CENTER BLVD

BUILDING 2, SUIT 250 HILTON HEAD ISLAND, SC 29926

(843) 671-7342

Beaufort County

14.8 Miles

OCCUPATIONAL MEDICINE

MDIA A MEDICAL CORPORATION

HILTON HEAD ISLAND

13 LA MONTTE DR

HILTON HEAD ISLAND, SC 29926

(800) 400-4674

Beaufort County

14.8 Miles

HEAD & NECK SURGERY

GEROGE WARNER

8 HOSPITAL CENTER BLVD

STE 110

HILTON HEAD ISLAND, SC 29926

(843) 681-4433

Beaufort County

14.8 Miles

NEUROLOGY

ONE CALL MEDICAL HILTON HEAD

ISLAND

40 PALMETTO PKWY

HILTON HEAD ISLAND, SC 29926 (800) 872-2875

Beaufort County

14.9 Miles

GENERAL DIAGNOSTIC IMAGING

ATTACHMENT C

RISK MANAGEMENT INFORMATION SYSTEMS QUESTIONS AND COMMENTS

1) DATA REPORTING AND RISK MANAGEMENT INFORMATION SYSTEMS

A. LOSS RUN FORMAT/CODING FLEXIBILITY

TPA agrees to accurately capture and report detailed claim information to BEAUFORT COUNTY SCHOOL DISTRICT on a monthly basis for all open and closed claims. Claim information will be provided to BEAUFORT COUNTY SCHOOL DISTRICT via hard copy loss runs, and will be accessible through electronic download in .pdf or Excel format. The loss runs should break out losses by line of coverage according to the location structure provided by BEAUFORT COUNTY SCHOOL DISTRICT.

Describe your ability to accommodate BEAUFORT COUNTY SCHOOL DISTRICT location coding (up to 5 or more levels), and your ability to capture additional data elements through optional/miscellaneous data fields. Indicate ability to allow customized injury codes for cause, result or body part.

In May of 2013, Brentwood entered into an agreement with a new software provider, Systema Information Management System (SIMS). SIMS provides flexible, comprehensive solutions and services to the insurance industry. SIMS is an innovative, award-winning claims administration system, which is highly praised by clients and well recognized by industry experts as a leading claims solution. Together, SIMS' team of Big 4 consulting and industry veterans, experienced software developers, and project managers deliver an architecturally strong enterprise platform, designed for superior speed, scalability, and performance. With advanced technology and focused customer service, SIMS has experienced phenomenal growth and success, earning high rankings on the national Inc. 5,000 and local Fast 100 lists of fastest-growing private companies.

Brentwood's system is used and backed by Berkshire Hathaway. SIMS uses cutting-edge technology, and offers many advantages to Brentwood's staff and clients, which include:

- SIMS can by accessed by an unlimited number of users. Data is updated constantly by adjusters and case managers and is available for reviewing and extraction in real time.
- SIMS is web-based, and users can create or build their own ad-hoc reports, which includes automatic Excel conversion capability. Graphs and charts

can also be immediately accessed, and reports can be bookmarked by users to be run at points in the future.

- Customizable dashboards available for each client
- SQL Reporting Powerful data analysis capability
- Easy to use and navigate
- Plan of Action module appears on Summary screen and outlines detailed plan on claim
- Integration with outside vendors to expedite bill payments
- Dashboard reports
- Ability to customize the system based on client needs
- Integrated Document Management to store documents electronically
- Automation using Business Rules, Letter Generation, Scheduled Reports, Workflows and Alerts
- Payment detail actual medical bills can be viewed, then users can drill down to see the bill review data, the actual bill and procedure codes, the review codes, etc.

The system will allow BCSD to break down loss data by 5 levels and allow customized injury coding.

Brentwood will provide the City with access, training and troubleshooting for SIMS at no additional cost. Since SIMS is web-based, it can be accessed at any time.

2. RISK MANAGEMENT INFORMATION SYSTEM (RMIS)

Describe all related services including installation, training, support/help desk, hours of operation (accessibility), different levels of access, etc.

Describe RMIS platform/accessibility and BEAUFORT COUNTY SCHOOL DISTRICT system requirements.

Describe capabilities of your RMIS product, to include:

- Frequency of financial data updates ("real time"?)
- Ad hoc/custom report writing, including "point in time" analysis
- Access to adjuster notes ("real time")?
- Ability of user to perform edits of non-financial information
- Lost work day reports
- OSHA reporting
- E-mail alerts
- Ability to create loss triangles
- Ability to upload/consolidate historical data from other sources

Access to Brentwood's system can be granted with proper credentials and passwords. Training can take place at BCSD and typically takes less than 30 minutes. Users can access all payments and reserves in real time, documents, action plans, occupational disability guidelines (ODG), listen to recorded statements or watch surveillance video.

Extensive standard and ad hoc reporting is available. During initial setup, reporting hierarchy and loss reporting distribution is discussed and documented.

3. DATA TRANSFERS

TPA agrees to provide a monthly data feed to Beaufort County School District's excess insurer(s). The tape must contain both the current claim activity and historical information with respect to Beaufort County School District's claims.

Brentwood currently has interfaces constructed with the major excess workers' compensation carriers. This includes Safety National, Midwest Employers, NY Marine and State National. Excess reporting and recoveries are an integral part of Brentwood's service package.

ATTACHMENT D

ABOUT BRENTWOOD SERVICES

Please answer the following to the best of your ability.

• What differentiates your firm from industry competitors? Identify your differentiated services?

Our number one focus is on customer service. We have created a culture where we are all Customer Service Specialists who specialize in Claims, Loss Control and Account Management. We attract and retain the best in the industry by creating a positive work environment where we focus on client needs.

Brentwood operates with a team culture. We're a national firm with a Southeastern focus. We recognize clients self-insure to gain control so we work closely with them and their brokers to manage costs while treating injured employees with respect.

How many clients do you have?

Brentwood has about 120 clients including groups with multiple members.

• Describe your firm's Business Continuity Plans?

As a 49.5% employee owned company, the long-term plan is to become a 100% ESOP. With the opening of 5 new offices and 25% growth in the last year, future prospects are extremely positive.

• Please describe your firm's Disaster Recovery Plans?

The following is an excerpt from Brentwood's most recent SSAE-16 audit.

Contingency Planning - Business Continuity Plan

The Brentwood Services Administrators, Inc. (BSA) Information Technology Department has developed a

business continuity plan. The plan is designed to restore the technical infrastructure (CPU power, communication links and disk space) and the operating system. The exact hardware and telecommunication configuration to be restored in the event of a disaster is documented in a BSA disaster plan. The plan is designed to allow for the technical infrastructure and operating system supported at the computer room to be restored at an alternate processing facility within the time frame

specified in the contract.

The manual includes:

- Plan is clearly marked as a "Disaster Recovery Plan"
- All pages in the Plan are numbered and indexed

- Plan has the address of the "hot site"
- Plan has list of vendors and clients
- Plan has listing of application inventory, specialized equipment and software requirements
- Plan states basic set of assumptions and clear statements of recovery objectives
- Plan has critical functions identified and is written at a functional level

BSA has offsite storage for their backup tapes. System backups are performed on a nightly basis. Backups are also performed on a weekly and monthly basis. Backup tapes that are kept at BSA's Brentwood location are stored in a fireproof safe.

Backup logs are checked each morning by the Information Technology Department. Backup tapes are tested on a periodic basis.

Please describe your TPA firm's Cyber Security Program?

The preceding question as well as the SSAE-16 audit addresses the cyber security program. Additionally, Brentwood maintains cyber security coverage with limits of \$5M

• Explain your internal audit procedures to eliminate fraudulent activities that could be committed by your TPA firm's own staff?

Every claim is reviewed by the supervisor within 30 days of setup and every 30-60 days thereafter. We also have a company auditor who audits claims on a regular basis.

• Implementation is key to the start of a new TPA program. Explain your implementation process.

Once the decision is made and Brentwood is chosen, we will set up an in-person implementation meeting with the entire service team. At that point, we will discuss your policies and procedures and establish a list of special claims handling instructions. We will discuss the transition process and a timeline. We will also establish a "Client Profile" that service team members can access.

Lori Klamerus acts as Implementation & Transition Coordinator. Brentwood has successfully transitioned programs from at least 14 TPA's in recent years.

• Do you have predictive modeling capabilities? If yes, what do you predict?

Brentwood's claims and RMIS system, SIMS, will be installing an update in the near future with new predictive modeling features. We would be happy to work with BCSD's broker to identify goals and desired criteria.

• If yes, provide the results your predictive modeling is generating. Demonstrate that your use of predictive analytics is attributing to better outcomes.

N/A – Brentwood constantly measures the effectiveness of the numerous program components, documents outcomes and reports to the client with recommendations. These typically occur during claim reviews and stewardship meetings.

• Explain your ability to benchmark clients against their peers by state and by industry?

With 41 school district clients throughout the Southeast, Brentwood can benchmark results in numerous categories and has developed several reports to demonstrate the results. Additionally, Brentwood participates in a benchmarking database with several TPAs orchestrated by Safety National. Brentwood clients per claim costs were about 25% less than group. Please see "Proven Results" at the end of this section.

 Accidents don't always happen from 9 a.m. to 5 p.m. Monday thru Friday. How does your firm prepare for 24-hour intake of claims and serious catastrophic claims?

Brentwood supervisors rotate possession of mobile phone that alerts them of any after-hours emergencies. This system gives Brentwood personnel the capability to be available to take claims information 24 hours a day, 7 days a week.

Describe your process and/or ability to customize intake scripts for clients to collect data?

Brentwood has customized telephone scripts for intake and would be happy to assist BCSD in this regard.

 Turnover is always a major concern for clients. What is your annual retention rate for claim representatives NOT INCLUDING internal movement: promotions or reassignments?

During 2017, out of about 100 adjusters, 1 resigned, 2 retired and 2 were dismissed. There has been no adjuster turnover in the Carolinas Region in 6 years.

• How do you ensure timely return of phone calls as well as meaningful claim representative discussions?

Brentwood has a standard of 24-hour return of phone calls, however the adjusters are held to a same day return call standard of all employer and injured worker calls. During conversations with the employers and injured workers, the supervisor will ask about the customer service they are receiving, including the prompt return of

phone calls. Most often phone calls are returned within the hour. Through continued training, our adjusters have been taught to return calls, even though they may not have the answer, they can assure the caller that they are working on an answer. If the adjuster is not available, the caller will be directed to their "buddy" or supervisor who can assist them.

• How often are training sessions provided to your claim representatives?

We have several formal training sessions for adjusters during the year, as well as several one on one coaching sessions with the supervisor and the adjuster. If the supervisor discovers something they feel the adjuster has a learning opportunity or the adjusters feel they may have an area of opportunity, they will set up a time for one on one training or small group training.

The manager for the Carolinas conducts the Customer Service Training for Brentwood Services.

• How often are your supervisors engaged in reviewing claim representative's files?

The supervisor will review ALL claims, medical only and indemnity claims within 30 days of initial assignment and 30-60 days thereafter depending on the complexity of the claim.

• Does your TPA firm offer any rewards to your staff for exceptional service or outcomes that are generated for your clients?

Yes. Most recently Brentwood established a program where the offices compete in areas like closing ratios, client retention, diary management and Q/A audit results. The Carolinas Region is the defending champion of the "Golden Hammer Award" (named for our founder Richard Hammer). The winning office receives a luncheon, certificates and various gifts.

• How is compliance handled to ensure claim representatives adhere to Special Claim Handling Instructions?

The claims service team will attend the implementation meeting to ensure everyone has a clear understanding of the Special Claims Handling Instructions. The service team will have access to the document and the supervisor will ensure that the standards are being met or exceeded during every review.

• Has your TPA firm been fined by any regulatory body in the last 3 years? Explain. Please provide number and amount of fines.

None other than an occasional SCWCC fine for form filing. Most recently

Brentwood has been successful in having these fines rescinded.

• Has your TPA firm been a part of any bad faith actions over the last 5 years? Explain.

No

 Provide your TPA firm's process for reviewing the accuracy and timeliness of financial reserves.

The adjuster will set reserves for the most likely outcome within 10 days of receiving the claim. The adjuster will make immediate reserve adjustments, up or down as the exposure changes. The supervisor will review the accuracy of the reserves during each review and they are discussed during routine claims review meetings. To assist this process, adjusters have access to occupational disability guidelines (ODG).

• What differentiates your TPA firm from industry competitors and what services do you provide which are unique with regards to Managed Care Services?

Flexibility. Brentwood brings an extensive list of partners to match the client's needs with the most cost effective service package available.

• What recourse would our client have if the services provided by your TPA firm were not satisfactory in relation to your billing regarding any of the following charges: field based case management, telephonic case management, prescription services and benefit manager, medical bill re-pricing, network access fees, medical bill savings charges, and durable medical equipment?

Brentwood is large enough to have national resources, yet not a bureaucracy. Any questions or problems with any aspect of the program can simply be directed to the account manager.

What managed services do you allow clients to unbundle?

Brentwood welcomes input regarding managed care services and allows clients to unbundle any services including Rx and medical case management.

Who is your Pharmacy Benefit Manager (PBM)?

Brentwood works with numerous PBM's but our preferred partner is Carlisle Medical. Carlisle is workers' comp specific, has basically an all-inclusive network, superior discounts and local representation.

• Do you have a complex Rx review to address opioids and other narcotic usage? Explain the process.

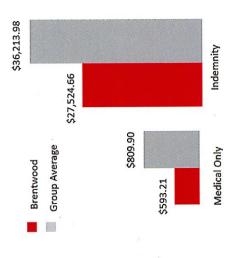
Yes, Brentwood works closely with Carlisle to address opioid use, generic substitution and home delivery options. Typically, these findings are presented at claim review meetings.

BRENTWOOD SERVICES

PROVEN RESULTS

2017

Brentwood participates in a benchmarking database with several TPAs orchestrated by Safety National. Of the almost 13 million claims, Brentwood's portion is about 650,000.



That is a 27% savings for Medical Only claims and a 24% savings for Indemnity

2017

On May 1st, 2017 Brentwood assumed 286 open claims from another TPA for Fulton County Schools in Atlanta. Four months later, of those claims, there were only 166 open, a 42% reduction!



017

Year to date statistics show Brentwood's average claims closing ratio to be 134% for all offices. The Charlotte region which includes Virginia, the Carolinas, and Georgia stands at 144%

Beaufort County School District Sample Implementation Plan

Action	Responsibility	Timeline		
		May	June	
Brentwood Awarded contract	June 1, 2018			
Account setup and introductions/discuss BCSD & broker desired claim handling protocols/discuss staffing structure	BCSD & Brentwood	XXXXX		
Establish e-interfaces and structure claims system for BCSD	BCSD & Brentwood	XXXXX		
Begin process of converting open claims (if applicable)	Brentwood & TPA Initial June 1		Control of the Contro	
Establish procedures for completing hard file transfer on open claims	Brentwood	XXXXX		
Complete test reports to achieve BCSD desired format.	Brentwood		XXXXX	
Establish communication & coordination with other BCSD designated vendors	Brentwood		xxxxx	
Train BCSD on claims system	Brentwood		XXXXX	
Meet w/ BCSD and attorneys to discuss large claims	BCSD & Brentwood		XXXXX	
Contact medical providers with new TPA contact info	Brentwood		XXXXX	
Discuss return to work policies with BCSD	Brentwood & BCSD		XXXXX	
Establish banking authority and print sample checks	BCSD & Brentwood	XXXXX		
Written notification to claimants and providers regarding TPA change to Brentwood	Brentwood		XXXXX	
Begin handling old claims	Brentwood		June 29	
Provide open claims for transport to Brentwood office (if desired by BCSD)	TPA & Brentwood		XXXXX	
Brentwood team to meet w/ BCSD representatives to finalize official conversion details	BCSD & Brentwood		XXXXX	
Begin accepting new claims and administering open claims	Brentwood	4	July 1, 2018	
30-day status update meeting	BCSD & Brentwood		August 2018	

ATTACHMENT E

PRICING AND COMMENTS

1) <u>COST OF SERVICES</u>

BEAUFORT COUNTY SCHOOL DISTRICT requests a detailed outline of all costs associated with the administration of its claims, including any ancillary services.

A. Pricing/Quotation - Claim Handling

- 1. Provide a detailed price quotation showing flat rate pricing on a per claim basis for the following claim handling periods:
 - a) Life of Claim (if offered by your company);
 - b) Life of Contract/Partnership;

Include secondary fee structure for services continuing beyond contract termination.

Quotation should be based on an estimated annual claim frequency, as follows:

Workers Compensation - Anticipated New Claims Per Year

Lost Time 26 (14 lost time, 12 complicated med only)

Medical Only 140 Report Only 57

Incident Reports 223

- 18. costs associated with making any regulatory filings with the Centers for Medicare and Medicaid Services, including but not limited to filings in connection with the Medicare Secondary Payor provisions of the Social Security Act;
- 19. medical case management services; and,
- 20. any other similar fee, cost or expense that is reasonably chargeable to the investigation, negotiation, settlement, adjustment or defense of a claim and/or loss, or as required for the protection of the subrogation rights or the collection of subrogation on behalf of the EMPLOYER.
- 2. Provide your definition of WC "medical only" versus WC "indemnity" claims, as applies to a flat rate pricing classification. To the extent that additional pricing classifications apply to WC claim handling, provide definition(s) and corresponding pricing. Also indicate whether you have an additional pricing category for "managed medical only claims" or "complex medical only claims" and indicate pricing.

WC Medical Only Claim: A claim which involves the payment of medical benefits only. These claims typically involve contact with the parties involved, verification of accident facts, a determination of WC compensability, a determination of medical relationship and necessity and the process of medical expenses.

WC Indemnity Claims: A claim which involves the payment of indemnity benefits, including but not limited to TTD, TPD or PTD. These claims typically involve more structured investigation, verification of accident facts, a determination of compensability, calculation of AWW and payment of medical benefits plus indemnity benefits.

3. Provide definition and explanation of services associated with "Incident Only" or "Record Only" claims. Is there a charge to report Incident Only / Record Only claims, and if so, what is the charge?

<u>Info/Record Only Reports</u>: These are reports received from the client that are marked as Info Only or Record Only reports. These reports are entered into the risk management system and immediately closed. The reports remain in the closed status unless and until a claim is made by the injured worker. These reports are not investigated for factual accuracy. No contacts are made or information verified.

There is NO CHARGE for Incident Only/Record Only claims.

4. Do you charge to receive new loss assignments, whether by phone, fax, e-mail or via the Internet? If so, clearly outline any charges involved.

There is no charge to receive new assignments.

5. Do you charge separately for Index Bureau Filings? If so, outline pricing and indicate whether these filings are considered as an allocated expense.

A per report charge of \$9.50 is allocated to the claim.

6. Do you handle pursuit of subrogation and/or Second Injury Fund recovery internally or outsource to a vendor? Clearly outline any charges that are not included in your flat rate fees.

Brentwood will investigate and determine subrogation and Second Injury Fund recovery possibilities and vigorously pursue, as appropriate; The charge for this service is 15% of recovery.

7. Provide explanation for any applicable administrative or account management fees, including services contemplated in any such fee.

N/A

8. Alternative pricing in addition to Life of Claim/Life of Contract may be proposed.

A Flat Fee option is described above.

B. Pricing/Quotation – Medical Cost Containment

BEAUFORT COUNTY SCHOOL DISTRICT does not view utilizing "percentage of savings" as a credible mechanism to determine fees for services relating to medical bill re-pricing for statutory fee schedules or usual and customary review.

We agree that % fees for reductions to fee schedule are not appropriate.

1. Provide either per line or per bill provider bill audit pricing.

\$6.50 per medical bill for reduction to fee schedule

2. Outline PPO pricing.

26% of savings below fee schedule for PPO discounts and audit reductions. No charge for duplicate detection.

- C. Pricing/Quotation-Loss Data Reporting and RMIS
 - 1. BEAUFORT COUNTY SCHOOL DISTRICT requires access to TPA's RMIS product for one (1) individual client and broker users. Outline whether any User ID's are included in your pricing, and outline the cost for any additional User ID's.

No charge for system access of 4 users at client and their broker. Additional users are \$250 each.

2. To the extent that the providing of hard copy loss runs is not standard in your basic fee structure, provide separate quotation with available options for hard copy loss runs, including pricing/options in the event of expiration or cancellation of service contract (i.e., "run-off").

Electronic or hard copy loss reports are included in the basic fee structure as long as claims are being administered by Brentwood. This includes current and "run off" arrangements.

3. Outline pricing/options in the event of expiration or cancellation of service contract (i.e., "run-off").

In the event a "life of contract" agreement is cancelled, the client may, at their option, have Brentwood continue providing service for an annual administrative fee of \$2,500 plus \$400 per Indemnity Claim per year.

4. To the extent that loss data transfer to BEAUFORT COUNTY SCHOOL DISTRICT excess insurer(s) is not standard in your basic fee structure, provide cost of such loss data transfer, including any change in costs due to expiration or cancellation of service contract (i.e., "run-off").

Providing loss date to excess carriers is a standard component in the fee structure as long as claims are active in Brentwood's system.

2) PAYMENT TERMS AND LOSS FUNDING

Claim handling service fees will be billed quarterly based on the actual number of claims reported/handled by TPA during the billing period.

Provide options for payment terms with respect to loss funding, including calculation method recognized for maintaining an escrow deposit and your ability to establish a "zero balance" or "sweep" account.

Explain payment terms for all other services such as RMIS, loss data reporting, etc.

Brentwood processes claim checks every day. We have the capability to direct deposit indemnity checks and can make electronic payments to providers.

Brentwood clients have numerous checking account arrangements and Brentwood is very flexible regarding how client accounts be set up and maintained. In making payments associated with each claim, we have clients who use zero-balance, sweep or positive pay banking accounts that are established, funded and maintained by them, or Brentwood if requested. We're also experienced with using ACH debit. Brentwood will establish and maintain an account for BCSD in the manner they specify.

Payments of service fees are flexible and routinely paid quarterly on an estimated basis and adjusted after year end.

Business Enterprise Utilization Report

List all vendors/subcontractors to be used on this project. All MBEs or WBEs proposed for utilization on this project must be certified by the Small and Minority Business Assistance Office through the State of South Carolina according to the criteria of the Beaufort County School District's Minority Business Enterprise Plan prior to utilization on this project.

In column 2 below, please specify ethnic/racial/gender group as follows:

- AABE African-American Business Enterprise
- HBE Hispanic Business Enterprise
- ABE Asian-American Business Enterprise
- WBE Woman Business Enterprise

Sub- Contractor Name	Gender Group	Address	Phone #	Other	E-Mail
Allen McLean Carlisle Medical	N/A	501 Blvd Park East Mobile, AL 36609	251-344- 7988		allenmclean@ carlislemedical.com
Larry Brinton CareWorks	N/A	405 Duke Drive Franklin, TN 37067	615-565- 9026	1	larry.brinton@ careworksmcs.com

Brentwood selects vendors in cooperation with individual client needs, their relationships and preferences. We do so without regard to ethnicity or gender and encourage participation of all qualified service providers. We welcome recommendations and direction from BCSB and their broker.

The following page list some of the W/MBE's currently working with Brentwood.

Brentwood - Minority and Women Owned Business Enterprises

Transportation and Language:

PF Transport: Hispanic owned transportation and translation services

Health Plus Trans: Woman owned transportation and translation services

Wright Medical Services: Woman owed durable medical equipment and medical supplies

Case Management and UR

Ascential Care Partners: Woman owned case management and utilization review

AWC Networks – NOT A PREFERRED PARTNER: AWC Networks can provide utilization review services, onsite medical nurse case management services, telephonic nurse case management services, medical director services, home health care, a national hernia network and a national epidural network.

Restore Rehabilitation: Woman owned case management firm

Wright Rehab: Woman owned case management and utilization review

Home Health

Home Care Connect: Woman-owned home health network

Assured and Associates: Woman-owned home healthcare service

Specialty Networks

Med-Risk: Woman owned specialty network of PT providers

Statement of Intent

We, the undersigned have prepared and submitted all the documents required for this project. We have prepared these documents with a full understanding of the Beaufort County School District's goal to ensure equal opportunities in the proposed work to be undertaken in performance of this project. Specifically, the BCSD seeks to encourage and promote on an inclusionary basis contracting opportunities without regard to the race, gender, national origin or ethnicity of the ownership or management of any business and that it is an equal opportunity employer and contracting entity. We certify that the representations contained in the Minority/Woman Business Enterprise (M/WBE) Utilization Report, which we have submitted with this solicitation, are true and correct as of this date. We commit to undertake this contract with the Minority/Woman Business Utilization Report we have submitted, and to comply with all non-discrimination provisions of the Minority/Woman Business Enterprise Program in the performance of this contract.

Signature		 N/
May 15, 2018		
Date		
Name: Randy Chapman		
	. ,	
Title: <u>Vice President</u>		
Workers' Compensation Claims Adm	inistration Services	