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Corporate Information

Legal Company Name

S&S Management Group LLC d/b/a GuardOne Security, Guard One Protective Services

Headquarters Address

70 Mansell Court, Suite 105, Roswell, Georgia 30076

Local Branch Address

5900 Core Avenue, Suite 504F, North Charleston, SC 29406

Incorporation Information

Date: August 21, 2012 State: North Carolina

Type of Ownership

Limited Liability Corporation

Federal Tax ID Number

46-0841682

Size of the Organization

GuardOne Security currently has over 1,700 employees serving customers from 24 branch offices in the following states: Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, Ohio, South Carolina, Tennessee, Texas, and Virginia.

History/Background

S&S Management Group, LLC, started as a family-owned business by two brothers. It is currently headquartered out of Roswell, Georgia. The Group was incorporated in August of 2012 and conducts business as GuardOne Security in the State of South Carolina as a Limited Liability Corporation. GuardOne Security is a trusted security source in providing security guard services and video monitoring for clients across the United States. GuardOne Security has been providing security and monitoring services for 8 years under the S&S Management Group name; however, our seasoned management team has over 25 years' experience in the security and law enforcement fields. To date, there are 30 branch offices covering 13 states (Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, Ohio, South Carolina, Tennessee, Texas and Virginia). The Management team is



comprised of a network of business development personnel with proven track records in security and law enforcement, as well as government and commercial sales.

Contact Information

Mr. Richard Merritt is the GuardOne Project Manager in charge of this proposal.

Richard Merritt
Cell: (252) 559-0826
Email: richard.merritt@guardonesecurity.com

Mr. Roger Heaton will be the assigned account manager/supervisor for this project.

Roger Heaton
Cell: (803) 707-2180
Email: rheaton4@gmail.com

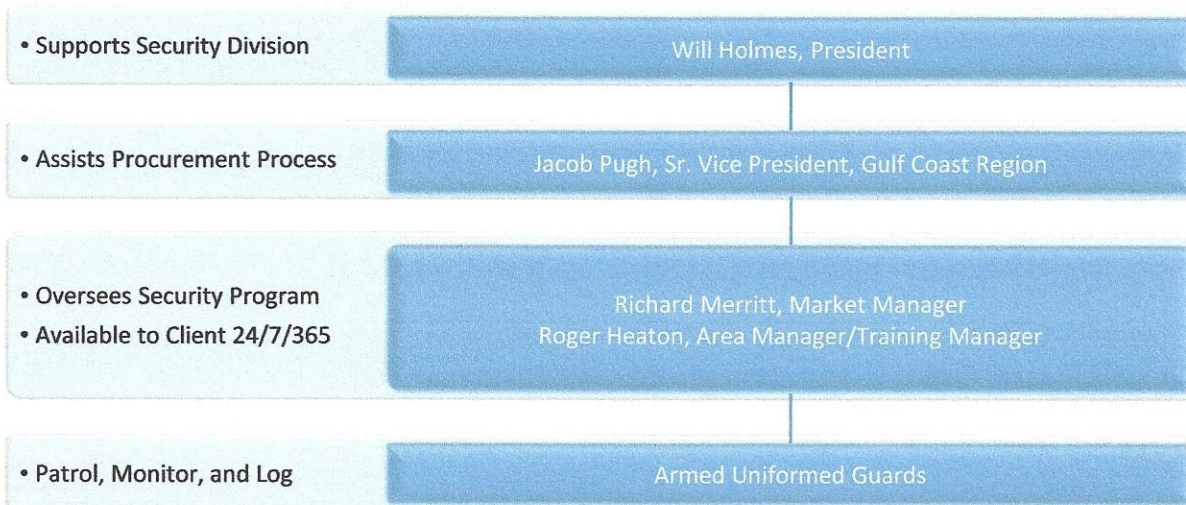
Resumes for these team members and our management team are included in the Qualifications of Management section below.



Qualifications of Management

High standards and consistency are our guiding forces. This places even more demand on our senior management team to set the example and lead a branch staff that can recruit with effectiveness and retain customer and employee loyalty. The experience cultivated through the years by our senior management team has uniquely prepared them to lead one of the finest security firms assembled.

With full support from a highly experienced senior management team, GuardOne Security has a solid foundation of excellent service to build upon. We have outlined the responsibilities of our team members who, if awarded, would be directly responsible for the operation and administration of Beaufort County School District's contract. Resumes for the below individuals are found on the following pages.





GuardOne Security Key Person Resume

William Holmes
President

Education: B.S., University of Northern Colorado
Executive Certificate in Leadership and Management
University of Notre Dame, Mendoza College of Business

Professional Affiliations: ASIS

Experience:

02/2021 to Present

GuardOne Security
President

As President, a few of Mr. Holmes's primary responsibilities include leading the business, strategic planning, and company vision. Providing leadership to the organization, holds all business operations accountable to the stakeholders and the company policies. Further duties include taking on the responsibility for budget and financial health and management of the organization.

11/2012 to 2021

Securitas
President, Pacific Region

Mr. Holmes held various presidential roles during his tenure at Securitas. As President of the Pacific Region from 08/2019, Mr. Holmes's primary responsibilities included managing full P&L for \$750M+ region comprised of 35 field offices, which contributed 35% of revenue in North America. Oversaw 26 direct reports and overall team of 18K+ employees. Developed and implemented a region-wide quality assurance program, including on-site evaluations, internal audits, and customer surveys. Established strategic relationships with C-Level partners. Implemented diversity programs and metric scorecard for field personnel.



GuardOne Security Key Person Resume

Jacob Pugh
Sr. Vice President,
Gulf Coast Region

Education: B.S., University of Northern Alabama
Certified Protection Professional (CPP) – ASIS International

Professional Affiliations: ASIS, Rotary Club, 2017 Leadership Vestavia Hill Alumni

Experience:

06/2021 to Present

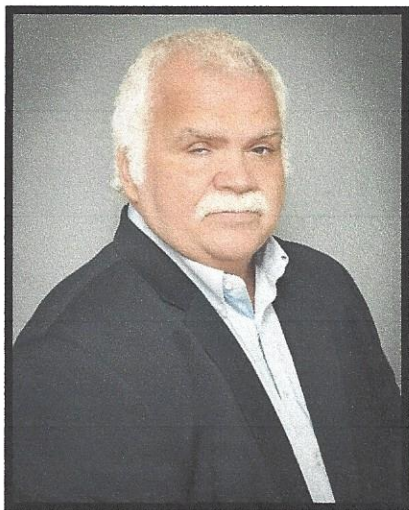
GuardOne Security
Sr. Vice President, Gulf Coast Region

As Sr. Vice President of the Gulf Coast Region, Mr. Pugh is responsible for business continuity throughout the Gulf Coast Region (Alabama, Georgia, Mississippi, South Carolina, North Carolina, and Arkansas). He handles the operations and management of those areas along with building and maintaining operational excellence. He provides hands on experience and leadership to those various branch locations within the GuardOne Structure.

07/2017 to 06/2021

G4S Secure Solutions
Market Vice President/Atlanta Market Hub

During his tenure at G4S Secure Solutions, Mr. Pugh held the roles of General Manager followed by Market Vice President. As Market Vice President, he managed a service area that included Georgia, Alabama, and Coastal Mississippi. Markets for that area exceeded \$65M annually in sales, included over 1,800 employees, and had approximately 200 individual site locations. He led and developed the operational team in those areas to be customer-centric and be operationally efficient.



GuardOne Security Key Person Resume

Richard Merritt
Market Manager

Education: Associates Criminal Justice Wayne Community College 2014

Experience:

2018 to Present

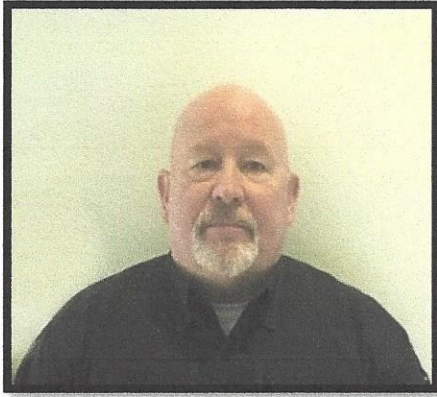
GuardOne Security
Market Manager

Richard Merritt manages markets in multiple states with a wide variety of clients. His clients include solar, construction, educational, medical, and industrial. He is responsible for contract negotiations, invoicing, scheduling, managing staff and training supervisors. He has shown consistent growth in this industry and has a great record of high client retention. He assists his clients by developing a strong support team and addressing any onsite issues with a sense of urgency.

2012 to 2018

Randolph Security
Market Manager

Mr. Merritt worked with Randolph Security until its sale to GuardOne in 2018 and cultivated a rapid growth of contracts over a broad market. He increased company wide sales by an excess of 300 percent by ensuring his clients bests interest were addressed and outstanding customer service for his clients. He managed over 200 officers in a multi-state market. He mediated the sale and transfer of the company at its purchase by GuardOne.



GuardOne Security Key Person Resume

Roger Heaton Area Manager/Training Manager

License and Certification: Licensed SLED Armed Security Officer – Director of Security
Certified SLED: Primary Basis & Plus Training for Security Officers and Firearms

Specialized Training: SC Criminal Justice Academy Graduate
FBI National Academy – 193rd Session

Education: Criminal Justice, University of Virginia

Experience:

2018 to Present

Indigo Run Community Owners Association
Director of Security

Roger Heaton leads and directs the Indigo Run Security Department and administer the IRCOA Security Department policies and procedures. He also maintains a relationship with other law enforcement agencies and private security departments to ensure Indigo Run Security and IRCOA is kept abreast of new law enforcement techniques and current legal requirements/decisions. Roger also recruits and Interviews applicants, recommends the approval of personnel prior to employment, promotions, transfers and dismissals of personnel. He ensures the proper handling of personnel issues. Roger develops, administers and monitors the annual budget within the guidelines established by the General Manager and the Board of Directors. He meets with civic groups and community organizations to promote crime prevention and gain support for security activities. Performs other duties as required.

2017 to 2018

Government Training Institute
Training Coordinator – Adjunct Instructor

Mr. Heaton facilitated the coordination of all training and training facility use. He provided instruction on a variety of course topics as needed. He also researched and prepared lesson plans as needed.



References

****Please note, due to Covid-19 some locations may be closed or running on reduced hours.**

South Carolina Educational Television Network

GuardOne Security currently has an open bid contract with the State of South Carolina to provide armed and unarmed security for South Carolina Education Television Network which is located in Columbia next to the USC football stadium. The contract includes access control as well as internal and external patrols, and also security in the parking areas when football games are being held. The work averages approximately 320 hours per week including special event security. The contract began in December 2011 and continues today. The previous contract renewed twice and in 2018 a new contract was awarded to GuardOne. Years of continuous service: 9 years

Mr. Rickey Vick, Director of Facilities Management
1101 George Rogers Blvd., Columbia, SC 29201 • 803-463-8338 • rvick@scetv.org

South Carolina State Fire Academy

GuardOne Security is the current security services provider for South Carolina State Fire Academy. Since 2013, we have provided coverage with unarmed foot and vehicle patrols of the building and grounds after hours. Years of continuous service: 7 years.

Mr. Greg Bass
141 Monticello Trail, Columbia, SC 29203 • 803-896-9876 • greg.bass@llr.sc.gov

Hinds Community College (Vicksburg Campus)

Hinds Community College located in Vicksburg, MS is one of our newer academic contracts. Our current contract provides armed security services for roughly 131 hours per week with an occasional Saturday work shift. Security Guard services include foot and golf cart patrols of the campus for any suspicious or illegal activities. We assist with traffic control, specifically monitoring bus arrival and departures. We also monitor student activities during class changes providing a presence to deter any unsafe behavior or breaking of school rules.

Angie Wilkerson, Administrative Assistance
755 MS-27, Vicksburg, MS 39180 • 601-629-6804 • angela.wilkerson@hindsgcc.edu

St. Richard's Catholic School

We provide unarmed security guards for 73.5 hours per week at St. Richard's Catholic School. We have been servicing this contract since 2014. Services include assisting with traffic control, specifically monitoring drop-offs and pick-ups. We provide foot and golf cart patrols of the property to watch for any illegal or suspicious activities. We also provide observation of students during recess times to monitor for any disorderly behavior and to provide an authoritative presence.



Jennifer David, Principal
100 Holly Drive, Jackson, MS 39206 • 662-425-2484 • jdavid@strichardschool.org

Mayland Community College

GuardOne's work with Mayland Community College began in 2010, is renewed year to year, and continues today. We have an open contract with Mayland Community College, a technical college, servicing a three-county area. We provide external and internal campus building patrols watching for illegal or suspicious activities. This contract emphasizes not only parking lot security, checking for proper parking authorization; but also, for facility security, making sure interior/exterior doors are locked and facilities are secured. We provide approximately 90 hours a week of security guard services plus we also guard during school functions and special events as extra duty.

Ms. Amanda Buchanan
200 Mayland Drive, Spruce Pine, NC 28777 • 828-765-7351 • albuchanan@mayland.edu