Exhibit A
RFP \#15-008
DETAILED PRICING BY SCHOOL Network Eleç5rpnics Systems and Services
Refer to the Worksheet tabs in this spreadsheet for pricing the network electronics for model sites.

|  | Layer3 |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| UNIT PRICING (input specific model and other <br> information below) | Unit Cost <br> Materials | Unit Cost <br> Labor | 5-Year <br> Maintenance <br> Cost | 5-Year tech <br> support and <br> OS updates | Unit Cost <br> Materials |
| Edge 48 port switch (1000M) | $\$ 1,942.50$ | $\$ 0.00$ | $\$ 916.80$ | $\$ 916.80$ | $\$ 1,554.00$ |
| SFP+ Module: 40 Gpbs, sm fiber | $\$ 287.50$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 232.00$ |
| 802.11ax wifi6 WAP | $\$ 287.50$ | $\$ 0.00$ | $\$ 100.80$ | $\$ 100.80$ | $\$ 230.00$ |
| Network Management System | $\$ 110.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |

Maximum $30 \quad 13$

Exhibit A
RFP \#15-008
DETAILED PRICING BY SCHOOL
Network Electronics Systems and Services
Refer to the Worksheet tabs in this spreadsheet fc

| Aercor |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| UNIT PRICING (input specific model and other information below) | Unit Cost Labor | 5-Year Maintenance Cost | 5-Year tech support and OS updates | Unit Cost Materials | Unit Cost Labor |
| Edge 48 port switch (1000M) | \$0.00 | \$0.00 | \$0.00 | \$3,895.39 | \$202.50 |
| SFP+ Module: 40 Gpbs, sm fiber | \$0.00 | \$0.00 | \$0.00 | \$5,087.24 | \$0.00 |
| 802.11ax wifi6 WAP | \$0.00 | \$0.00 | \$0.00 | \$569.06 | \$48.00 |
| Network Management System | \$0.00 | \$0.00 | \$0.00 | \$4,569.15 | \$1,080.00 |
| Maximum 30 <br> Maximum 5 |  |  |  | $\begin{aligned} & 5 \\ & 0 \end{aligned}$ |  |

Exhibit A
RFP \#15-008
DETAILED PRICING BY SCHOOL
Network Electronics Systems and Services
Refer to the Worksheet tabs in this spreadsheet fc

| A3 | MeridianIT |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| UNIT PRICING (input specific model and other <br> information below) | 5-Year <br> Maintenance <br> Cost | 5-Year tech <br> support and <br> OS updates | Unit Cost <br> Materials | Unit Cost <br> Labor | 5-Year <br> Maintenance <br> Cost |
| Edge 48 port switch (1000M) | $\$ 1,381.04$ | $\$ 0.00$ | $\$ 4,608.35$ | $\$ 850.00$ | $\$ 1,531.20$ |
| SFP+ Module: 40 Gpbs, sm fiber | $\$ 0.00$ | $\$ 0.00$ | $\$ 7,120.00$ | $\$ 0.00$ | $\$ 4,598.00$ |
| 802.11ax wifi6 WAP | $\$ 99.21$ | $\$ 0.00$ | $\$ 549.45$ | $\$ 300.00$ | $\$ 110.00$ |
| Network Management System | $\$ 0.00$ | $\$ 0.00$ | $\$ 4,797.00$ | $\$ 0.00$ | $\$ 7,251.20$ |

## Exhibit A

RFP \#15-008
Network Electronics Systems and Services
DETAILED PRICING BY SCHOOL
Refer to the Worksheet tabs in this spreadsheet fc

|  | Netsource |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| UNIT PRICING (input specific model and other <br> information below) | 5-Year tech <br> support and <br> OS updates | Unit Cost <br> Materials | Unit Cost <br> Labor | 5-Year <br> Maintenance <br> Cost | 5-Year tech <br> support and <br> OS updates |
| Edge 48 port switch (1000M) | $\$ 0.00$ | $\$ 1,377.50$ | $\$ 250.00$ | $\$ 160.00$ | $\$ 0.00$ |
| SFP+ Module: 40 Gpbs, sm fiber | $\$ 0.00$ | $\$ 2,798.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| 802.11ax wifi6 WAP | $\$ 0.00$ | $\$ 318.00$ | $\$ 50.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Network Management System | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |

Exhibit A
RFP \#15-008
DETAILED PRICING BY SCHOOL
Network Electronics Systems and Services
Refer to the Worksheet tabs in this spreadsheet fc

|  | NWN |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| UNIT PRICING (input specific model and other information below) | Unit Cost Materials | Unit Cost Labor | 5-Year <br> Maintenance Cost | 5-Year tech support and OS updates | Unit Cost Materials |
| Edge 48 port switch (1000M) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,391.05 |
| SFP+ Module: 40 Gpbs , sm fiber | \$3,684.53 | \$0.00 | \$0.00 | \$1,842.26 | \$3,400.00 |
| 802.11ax wifi6 WAP | \$272.63 | \$168.28 | \$0.00 | \$144.51 | \$399.60 |
| Network Management System | \$31,234.82 | \$0.00 | \$0.00 | \$15,617.41 | \$2,500.00 |
| Maximum 30 | 10 |  |  |  | 8 |
| Maximum 5 | 0 |  |  |  | 0 |

Exhibit A
RFP \#15-008
Network Electronics Systems and Services
DETAILED PRICING BY SCHOOL
Refer to the Worksheet tabs in this spreadsheet fc

|  | PCS |  |  | Unit Cost Materials | Unit Cost <br> Labor |
| :---: | :---: | :---: | :---: | :---: | :---: |
| UNIT PRICING (input specific model and other information below) | Unit Cost Labor | 5-Year Maintenance Cost | 5-Year tech support and OS updates |  |  |
| Edge 48 port switch (1000M) | \$125.00 | \$0.00 | \$0.00 | \$8,695.00 | \$150.00 |
| SFP+ Module: 40 Gpbs, sm fiber | \$0.00 | \$0.00 | \$0.00 | \$17,800.00 | \$50.00 |
| 802.11ax wifi6 WAP | \$45.00 | \$0.00 | \$0.00 | \$555.00 | \$125.00 |
| Network Management System | \$500.00 | \$0.00 | \$0.00 | \$7,995.00 | \$0.00 |
| Maximum 30 <br> Maximum 5 |  |  |  | 2 |  |

## Exhibit A

RFP \#15-008
Network Electronics Systems and Services
DETAILED PRICING BY SCHOOL
Refer to the Worksheet tabs in this spreadsheet fc

| SNS |  |  |
| :--- | :---: | :---: |
| UNIT PRICING (input specific model and other <br> information below) | 5-Year <br> Maintenance <br> Cost | 5-Year tech <br> support and <br> OS updates |
| Edge 48 port switch (1000M) | $\$ 1,200.00$ | $\$ 3,043.25$ |
| SFP+ Module: 40 Gpbs, sm fiber | $\$ 5.00$ | $\$ 0.00$ |
| 802.11ax wifi6 WAP | $\$ 75.00$ | $\$ 194.25$ |
| Network Management System | $\$ 0.00$ | $\$ 0.00$ |

Maximum 30
Maximum 5

