## RFP #21-001 EVALUATION CRITERIA Network Electronics Systems and Services

	TECHNICAL CRITERIA								
Firm	Proposed cost of E-Rate ineligible components and services, including percent discounts, costs, labor rates, travel/trip charges, maintenance, etc.	K12 customer references from prior installations where similar services have been provided	The best interest of BCSD	Offeror capabilities, financial stability, support infrastructure, and staff experience/certifications	Quality of the proposal including preparation, thoroughness, and responsiveness to the RFP requirements	Proposed design/solution that meets the primary intent of this procurement including, but not limited, to performance, scalability, reliability, compatibility, redundancy, security, applicability, etc.	Proposed cost of E-Rate eligible components and services, including percent discounts, costs, labor rates, travel/trip charges,	TOTALS	
Weighting =	5%	10%	10%	10%	10%	25%	30%	100%	
A3 Communications	0.0	7.4	6.8	9.2	8.8	18.0	5.0	32.2	
Aercor	5.0	8.0	2.8	7.6	5.6	8.2	30.0	62.2	
Layer 3	0.0	8.0	2.8	8.8	9.0	8.2	13.0	28.6	
Meridian IT	0.0	5.0	4.0	6.6	8.0	18.0	3.0	23.6	
NWN Corporation	0.0	7.0	3.0	6.0	6.0	6.2	10.0	22.0	
NetSource Corp.	5.0	7.8	3.4	6.4	6.6	7.2	12.0	29.2	
PCS	0.0	9.6	10.0	9.8	10.0	19.0	8.0	66.4	
SNS Technologies	0.0	1.6	2.4	3.8	5.4	12.0	2.0	13.2	